

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(Translation of notes originally issued in Portuguese – Note 49)

(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

35. RESULT OF AVAILABLE-FOR-SALE ASSETS

This caption is made up as follows:

| | 2012 | | | 2011 | | |
|---------------------------|--------------|----------------|----------------|--------------|-----------------|-----------------|
| | Gains | Losses | Net | Gains | Losses | Net |
| Debt instruments | | | | | | |
| Issued by residents | | | | | | |
| National public issuers | - | (1) | (1) | - | (57,487) | (57,487) |
| Of other residents | 36 | (35) | 1 | - | - | - |
| Issued by non-residents | | | | | | |
| Of foreign public issuers | 758 | - | 758 | - | (25,858) | (25,858) |
| Of other non-residents | 3,097 | (3,101) | (4) | - | - | - |
| Equity instruments | | | | | | |
| Valued at fair value | 2,199 | - | 2,199 | 792 | (52) | 740 |
| Other | 9 | (5,658) | (5,649) | 6,337 | (969) | 5,368 |
| | <u>6,099</u> | <u>(8,795)</u> | <u>(2,696)</u> | <u>7,129</u> | <u>(84,366)</u> | <u>(77,237)</u> |

In the reporting period ending on 2011, this caption includes realised capital losses on the sale of Portuguese and Spanish treasury bonds amounting to tEuros 83,331.

36. RESULT OF FOREIGN EXCHANGE REVALUATION

This caption is made up as follows:

| | 2012 | 2011 |
|--|------------|------------|
| Gains on the revaluation of the foreign exchange position | 42,084 | 64,946 |
| Losses on the revaluation of the foreign exchange position | (36,432) | (59,651) |
| | ----- | ----- |
| | 5,652 | 5,295 |
| | ===== | ===== |

37. RESULTS FROM THE SALE OF OTHER ASSETS

This caption is made up as follows:

| | 2012 | 2011 |
|---|-----------|-----------|
| Gains on the repurchase of bonds issued under mortgage securitization operations (Note 21) | 84,193 | 2,103 |
| Gains on the sale of loans and advances to customers (Note 11) | 5,535 | 1 |
| Gains on non-current assets held for sale | 2,855 | 1,064 |
| Gains on tangible assets | 832 | 763 |
| Other | 2 | 34 |
| | ----- | ----- |
| | 93,417 | 3,965 |
| | ----- | ----- |
| Losses on non-current assets held for sale | (4,222) | (2,380) |
| Losses on the sale of loans and advances to customers (Note 11) | (1,418) | - |
| Losses on tangible assets | (297) | (169) |
| Other | (1,791) | (410) |
| | ----- | ----- |
| | (7,728) | (2,959) |
| | ----- | ----- |
| | 85,689 | 1,006 |
| | ===== | ===== |

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In March 2012, BST made a tender offer for the acquisition of a set of bonds issued under mortgage securitization operations held by entities not part of Santander Group, with a nominal value of tEuros 311,394. As a result of this operation the Bank recorded gains of tEuros 80,409.

In August 2012, BST again acquired bonds issued under mortgage securitization operations, with a nominal value of tEuros 10,370. As a result of this operation, the Bank recorded a gain of tEuros 3,172.

In October 2012 the BST made an exchange offer of tEuros 3,046 of bonds issued under mortgage securitization operations held by entities not part of Santander Group for covered bonds. As a result of this operation the Bank recorded a gain of tEuros 612.

38. OTHER OPERATING RESULTS

This caption is made up as follows:

| | <u>2012</u> | <u>2011</u> |
|--|-------------|-------------|
| Other operating income | | |
| Rent of automatic payment terminals | 16,847 | 16,451 |
| Income from sundry services rendered | 5,195 | 6,112 |
| Reimbursement of expenses | 2,942 | 4,744 |
| Operating leases | 322 | 331 |
| Other | 1,534 | 1,580 |
| | ----- | ----- |
| | 26,886 | 29,172 |
| | ----- | ----- |
| Other operating expenses | | |
| Subscriptions and donations | (3,820) | (3,621) |
| Contributions to the Deposit Guarantee Fund (Note 28) | (4,906) | (3,918) |
| Charges with transactions made by customers | (11,885) | (11,744) |
| Expenses with automatic teller machines | (4,385) | (4,477) |
| Other operating expenses | (12,206) | (11,695) |
| Other taxation | | |
| Direct | (1,596) | (2,788) |
| Indirect | (848) | (902) |
| Extraordinary payment under the Investor Indemnity System (Note 28) | - | (4,071) |
| | ----- | ----- |
| | (39,646) | (43,216) |
| | ----- | ----- |
| | (12,760) | (14,044) |
| | ===== | ===== |

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(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

39. STAFF COSTS

This caption is made up as follows:

| | <u>2012</u> | <u>2011</u> |
|---|-------------|-------------|
| Remuneration | | |
| Management and supervisory boards (Note 45) | 5,675 | 4,522 |
| Employees | 187,564 | 185,723 |
| Stock option plans (Note 45) | 3,104 | 3,788 |
| Other variable remuneration | 18,424 | 13,206 |
| | ----- | ----- |
| | 214,767 | 207,239 |
| | ----- | ----- |
| Mandatory social charges | | |
| Charges on remuneration | 51,291 | 52,747 |
| Charges with pensions and other benefits (Note 43) | (2,167) | 591 |
| Early retirement (Note 43) | - | 3,763 |
| Decrease in liabilities with death subsidy (Note 43) | (13,745) | - |
| Effect of transfer of pension liabilities to the Social Security (Note 43) | 59 | 20,851 |
| Other mandatory social charges | 967 | 966 |
| | ----- | ----- |
| | 36,405 | 78,918 |
| | ----- | ----- |
| Other staff costs | | |
| Indemnities for early retirements | 23 | 2,455 |
| Staff transfers | 556 | 587 |
| Supplementary retirement plan (Note 43) | 583 | 583 |
| Other | 5,302 | 6,852 |
| | ----- | ----- |
| | 6,464 | 10,477 |
| | ----- | ----- |
| | 257,636 | 296,634 |
| | ===== | ===== |

In 2012, the Bank did not record any cost with early retirements as it used part of the provision recorded for that purpose (Note 22).

The balance of the caption "Reduction in liabilities with death subsidy" refers to the reduction in liabilities with pensioners resulting from the amendments introduced by Decree Law no. 133/2012 of 27 of June, which introduced a maximum to the amount for the subsidy for death corresponding to six times the amount of the social support index.

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40. GENERAL ADMINISTRATIVE COSTS

This caption is made up as follows:

| | <u>2012</u> | <u>2011</u> |
|---|-------------|-------------|
| Specialised services | 40,819 | 43,713 |
| Maintenance of software and hardware | 33,859 | 33,307 |
| Communications | 14,288 | 16,040 |
| Rent and leases | 11,037 | 11,779 |
| Advertising and publishing | 10,489 | 13,352 |
| External supplies | | |
| Water, electricity and fuel | 7,888 | 8,198 |
| Current consumable material | 2,212 | 2,554 |
| Other | 358 | 299 |
| Travel, lodging and representation expenses | 5,007 | 5,453 |
| Maintenance and repairs | 2,545 | 2,972 |
| Transportation | 2,393 | 2,499 |
| Staff training | 1,796 | 2,027 |
| Insurance | 819 | 744 |
| Other | 3,986 | 3,920 |
| | ----- | ----- |
| | 137,496 | 146,857 |
| | ===== | ===== |

41. RESULTS FROM ASSOCIATES

This caption is made up as follows:

| | <u>2012</u> | <u>2011</u> |
|--|-------------|-------------|
| Partang, SGPS, S.A. | 9,568 | 9,345 |
| Unicre - Instituição Financeira de Crédito, S.A. | 2,420 | 1,880 |
| Benim - Sociedade Imobiliária, S.A. | (124) | 105 |
| Totta Crédito Especializado,, IFIC, S.A. (Note 1.4.) | - | 1,360 |
| Leasetotta No. 1 Limited | - | 203 |
| | ----- | ----- |
| | 11,864 | 12,893 |
| | ===== | ===== |

Partang SGPS, S.A. is 49% owned by the Bank which, in turn, owns 51% of the capital of the Banco Caixa Geral Totta Angola, S.A..

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42. INSURANCE BROKERAGE SERVICES RENDERED

Income from the insurance brokerage services rendered refers mainly to the commissions charged to Santander Totta Seguros - Companhia de Seguros de Vida S.A., and to other insurance companies for the placement of their products (Note 17), and it is as follows:

| | <u>2012</u> | | | <u>2011</u> | | |
|-------------------------|-----------------------|---------------------------|--------------|-----------------------|---------------------------|--------------|
| | <u>Life Insurance</u> | <u>Non-Life Insurance</u> | <u>Total</u> | <u>Life Insurance</u> | <u>Non-Life Insurance</u> | <u>Total</u> |
| Santander Totta Seguros | 82,313 | 239 | 82,552 | 91,376 | 257 | 91,633 |
| Liberty Seguros | - | 9,699 | 9,699 | - | 9,420 | 9,420 |
| Other | - | 1,338 | 1,338 | - | 870 | 870 |
| | ----- | ----- | ----- | ----- | ----- | ----- |
| | 82,313 | 11,276 | 93,589 | 91,376 | 10,547 | 101,923 |
| | ===== | ===== | ===== | ===== | ===== | ===== |

On December 31, 2012 and 2011, the caption "Other assets – Income receivable" (Note 17) includes commission receivable from insurance companies, as follows:

| | <u>2012</u> | <u>2011</u> |
|-------------------------|-------------|-------------|
| Santander Totta Seguros | 13,712 | 19,558 |
| Other | 1,006 | 1,309 |
| | ----- | ----- |
| | 14,718 | 20,867 |
| | ===== | ===== |

These amounts refer essentially to the commissions raised on premiums for insurances sold during the last quarter of 2012 and the last semester of 2011, respectively.

43. EMPLOYEES' POST EMPLOYMENT BENEFITS

For the purpose of determining BST's past service liability relating to the servicing and retired employees, actuarial studies were carried out in 2012 and 2011 by Towers Watson International Limited, Portuguese branch. The present value of the past service liability and corresponding current service cost were determined based on the Projected Unit Credit method.

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The liabilities with retirement pensions, healthcare benefits and death subsidy as at December 31, 2012 and in the four previous years, as well as a respective coverage, are as follows:

| | 2012 | 2011 | 2010 | 2009 | 2008 |
|--|-----------------|----------------|------------------|------------------|------------------|
| Estimated past service liability | | | | | |
| - Pensions | | | | | |
| . Current employees | 251,252 | 210,669 | 275,580 | 255,009 | 231,114 |
| . Pensioners | 21,002 | 18,455 | 36,406 | 34,692 | 34,895 |
| . Retired and early retired staff | 388,656 | 387,608 | 855,952 | 896,251 | 973,904 |
| | <u>660,910</u> | <u>616,732</u> | <u>1,167,938</u> | <u>1,185,952</u> | <u>1,239,913</u> |
| - Healthcare benefits (SAMS) | 129,267 | 117,422 | 127,822 | 127,877 | 132,522 |
| - Death subsidy | 4,331 | 16,973 | 18,184 | 17,728 | 17,994 |
| | <u>794,508</u> | <u>751,127</u> | <u>1,313,944</u> | <u>1,331,557</u> | <u>1,390,429</u> |
| Coverage of the liability: | | | | | |
| - Net assets of the Fund | 784,937 | 758,244 | 1,312,888 | 1,395,849 | 1,391,585 |
| | <u>784,937</u> | <u>758,244</u> | <u>1,312,888</u> | <u>1,395,849</u> | <u>1,391,585</u> |
| Amount overfunded / (underfunded) | <u>(9,571)</u> | <u>7,117</u> | <u>(1,056)</u> | <u>64,292</u> | <u>1,156</u> |
| Actuarial and financial deviations generated in the year | | | | | |
| - Change in assumptions | 73,518 | (103,831) | - | (51,086) | (100,674) |
| - Experience adjustments: | | | | | |
| . Other actuarial (gains) / losses | (25,383) | (23,708) | (29,458) | (21,172) | (4,100) |
| . Financial (gains) / losses | (15,796) | 339,627 | 103,392 | 61,639 | 306,680 |
| | <u>(41,179)</u> | <u>315,919</u> | <u>73,934</u> | <u>40,467</u> | <u>302,580</u> |
| | <u>32,339</u> | <u>212,088</u> | <u>73,934</u> | <u>(10,619)</u> | <u>201,906</u> |

The reduction in liabilities with death subsidy in 2012 is essentially due to the amendments introduced by Decree Law no. 133/2012 of June 27, which introduced a maximum amount for the subsidy for death, corresponding to six times the amount of the social support index. The gain resulting from the reduction in liabilities resulting from this amendment amounted to tEuros 13,745 (Note 39).

As described in Note 1.3.k), a three party agreement was established, in 2011, between the Finance Ministry, the Portuguese Association of Banks and the Federation for the Financial Sector (FEBASE), regarding the transfer to the Social Security of part of the liabilities with pensioners who as at December 31, 2011 were covered by the substitutive regime of the Social Security under the Collective Labour Agreement (ACT) in force for the banking sector. As a result, the Bank's pension fund assets backing such liabilities were also transferred to the Social Security. Following Decree Law no. 127/2011, dated of December 31, the value of pension liabilities transferred to the Government was determined considering the following assumptions:

| | |
|--|---------------------------|
| Mortality table male population | TV 73/77 less than 1 year |
| Mortality table female population | TV 88/90 |
| Actuarial technical rate (discount rate) | 4% |

The liabilities transferred to the Social Security amounting to tEuros 456,111 were determined based on the assumptions described above.

The liabilities calculated by the Bank immediately before the transfer, according to the financial and actuarial assumptions used, amounted to tEuros 435,260.

The difference between the liabilities transferred to the Social Security calculated using the assumptions set out in the Decree Law no. 127/2011, dated of 31 December (tEuros 456,111) and those used by the Bank (tEuros 435,260), amounting to tEuros 20,851, was recorded in the caption "Staff costs" of the income statement for 2011.

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The assumptions used by the Bank for the determination of responsibilities immediately before the transfer to the Social Security were the following:

| | <u>Serving employees</u> | <u>Retired employees</u> |
|--|------------------------------|------------------------------|
| Mortality table | TV 88/90 | TV 88/90 |
| Actuarial technical rate (discount rate) | 5.92% | 5.00% |
| Salary growth rate | 2.35% | - |
| Pension growth rate | 1.35% | 1.35% |

The liabilities determined considering the above assumptions amounted to tEuros 1,186,387 of which tEuros 435,260 corresponds to liabilities transferred to the Social Security, as mentioned above.

The main assumptions used as at December 31, 2012 and 2011 were the following:

| | <u>2012</u> | <u>2011</u> |
|--|-------------|-------------|
| Mortality table | TV 88/90 | TV 88/90 |
| Pension fund return rate | 5.50% | 5.50% |
| Actuarial technical rate (discount rate) | | |
| - Current employees | 4.85% | 5.92% |
| - Non-serving | 4.00% | 5.00% |
| Salary growth rate for 2013 and 2014 | 0.50% | 2.35% |
| Salary growth rate after 2014 | 2.35% | 2.35% |
| Pension growth rate for 2013 and 2014 | 0.00% | 1.35% |
| Pension growth rate after 2014 | 1.35% | 1.35% |
| Inflation rate | 1.75% | 1.75% |

In 2012, the discount rates of 4.85% for serving employees and 4.00% for the inactive correspond to an average rate of 4.5%, more specifically, the use of different rates for different populations leads to the same liability amount that would be determined if a rate of 4.5% had been used for the entire population. In 2011 the corresponding rate was 5.5%.

To determine the amount of the Social Security pension which, under the terms of the ACT of the banking sector, should reduce the pension to be provided under the ACT, the following assumptions were used on December 31, 2012 and 2011:

| | <u>2012</u> | <u>2011</u> |
|---|----------------------------|-------------|
| Salary growth rate to calculate the deductible pension: | | |
| · For 2013 and 2014 | 0.50% | 2.35% |
| · After 2014 | 2.35% | 2.35% |
| Inflation (no. 1 of Article 27) | 1.75% | 1.75% |
| Inflation (no. 2 of Article 27) | 2.00% | 2.00% |
| Sustainability factor accumulated until 2012 | Reduction of 3.92% | |
| Sustainability factor accumulated until 2011 | Reduction of 3.14% | |
| Future sustainability factor | Reduction of 0.5% per year | |

The expected rate of return on the Pension Fund assets corresponds to the estimated return on assets of the Fund's portfolio as at December 31, 2012, and was determined by the actuaries in charge.

The discount rate is determined based on the market rates of low risk corporate bonds, for similar maturities as those of the Plan's liabilities.

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The economic climate and the sovereign debt crisis of the South of Europe have brought volatility and disruption to the debt market in the Euro Zone, with a consequent abrupt reduction in the market yields on the debt of the companies with the best ratings and have limited the available basket of these bonds. In order to maintain the representativeness of the discount rate taking into consideration the universe of the Euro Zone, on December 31, 2012 the Bank incorporated information on interest rates in the determination of the discount rate, which it is possible to obtain on bonds denominated in Euros, including public debt, which it considers to be of high quality in terms of credit risk.

On December 31, 2012 and 2011, the amount of the liabilities with healthcare arising from a 1% variation in the contribution rate may be presented as follows:

| | 2012 | | | 2011 | | |
|---|-------------------------|-----------------------|------------------------|-------------------------|-----------------------|------------------------|
| | Number of beneficiaries | Contribution rate -1% | Contribution rate + 1% | Number of beneficiaries | Contribution rate -1% | Contribution rate + 1% |
| Serving employees (Defined Benefit Plan) | 5,341 | 26,997 | 36,813 | 5,451 | 20,811 | 28,379 |
| Serving employees (Defined Contribution Plan) | 177 | 59 | 81 | 157 | 25 | 33 |
| Pensioners | 954 | 4,537 | 6,187 | 926 | 4,183 | 5,705 |
| Retired and early retired staff | 5,332 | 77,787 | 106,073 | 5,338 | 74,338 | 101,370 |
| | <u>11,804</u> | <u>109,380</u> | <u>149,154</u> | <u>11,872</u> | <u>99,357</u> | <u>135,487</u> |

Changes in the Bank's past service liability for the years ended December 31, 2012 and 2011 may be broken down as follows, with regard to the Bank's pension plan:

| | <u>2012</u> | <u>2011</u> |
|--|----------------|----------------|
| Liabilities at the beginning of the year | 751,127 | 1,313,944 |
| Current service cost | 398 | 2,237 |
| Interest cost | 37,483 | 66,962 |
| Actuarial (gains)/ losses | 48,135 | (127,539) |
| Early retirement | 9,862 | 3,763 |
| Amounts paid | (41,005) | (76,337) |
| Reduction of liabilities with death subsidy (Note 39) | (13,745) | - |
| Correction of liabilities transferred to the Social Security | (44) | - |
| Contributions of the employees | 2,297 | 2,313 |
| Transfer of liabilities to the Social Security | - | (435,260) |
| Liabilities of the IFIC arising from the merger | - | 1,044 |
| | ----- | ----- |
| Liabilities at the end of the year | <u>794,508</u> | <u>751,127</u> |
| | ===== | ===== |

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The cost of the year relating to pensions includes current service and interest cost, deducted from the estimated return from the assets of the Fund. In the years 2012 and 2011, costs with pensions are made up as follows (Note 39):

| | <u>2012</u> | <u>2011</u> |
|---------------------------------|-------------|-------------|
| Current service cost | 398 | 2,237 |
| Interest cost | 37,483 | 66,962 |
| Estimated return | (40,748) | (70,118) |
| | ----- | ----- |
| Defined benefits plan | (2,867) | (919) |
| Defined contribution plan | 39 | 37 |
| London branch plan | 603 | 429 |
| Increase of liability with IFIC | - | 1,044 |
| Other | 58 | - |
| | ----- | ----- |
| | (2,167) | 591 |
| | ===== | ===== |

In the years 2012 and 2011, the current service cost reflects the transfer to the Social Security General Regime of the serving employees covered by CAFEB and admitted in the sector before March 3, 2009 as set out under Decree Law No 1-A/2011, dated of January 3. As a result of this amendment, after the transition date, the retirement pension for which the Bank is responsible, is a complementary pension that results from the difference between the ACT pension and the Social Security pension.

As from January 1, 2009, employees hired by the Bank were integrated in the Social Security and are covered by a supplementary defined contribution pension plan with acquired rights under Article 137 – C of the ACT. The plan is supported by contributions of the employees (1.5%) and from the Bank (1.5%) over the amount of the effective monthly salary. For this purpose, each employee can choose the Pension Fund to which the Bank transfers its contribution.

Change in actuarial gains and losses in 2011 and 2012 was as follows:

| | |
|--|-------------|
| Balance on December 31, 2010 | 338,967 |
| | ----- |
| Actuarial gains on pensions generated in 2011 | (112,771) |
| Financial losses on pensions generated in 2011 | 301,625 |
| Actuarial gains on healthcare benefits and death subsidy in 2011 | (14,768) |
| Financial losses on healthcare and death subsidy in 2011 | 38,002 |
| | ----- |
| Balance on December 31, 2011 (Note 25) | 551,055 |
| | ----- |
| Actuarial losses on pensions generated in 2012 | 37,239 |
| Financial gains on pensions generated in 2012 | (12,913) |
| Actuarial losses on healthcare and death subsidy in 2012 | 10,896 |
| Financial gains on healthcare and death subsidy in 2012 | (2,883) |
| | ----- |
| Balance on December 31, 2012 (Note 25) | 583,394 |
| | ===== |

As a result of the change in the accounting policy described in Note 1.3. k), the accumulated actuarial gains and losses are deducted under the caption "Revaluation reserves".

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The actuarial deviation on pensions in 2012 and 2011 may be explained as follows:

| | <u>2012</u> | <u>2011</u> |
|--|-------------|-------------|
| Changes in actuarial assumptions | 60,058 | (92,234) |
| Changes in the salary table in 2012/2011 with impact on pensions and salaries | (24,152) | (15,957) |
| Changes in the population | 1,837 | 1,336 |
| Mortality deviations | | |
| . Due to departures | (5,227) | (9,700) |
| . Due to maintenance | 3,636 | 6,720 |
| . Survival pensions transferred to the Social Security | 2,505 | - |
| Transfer from early retirement to retirement | (1,418) | (2,936) |
| | ----- | ----- |
| | 37,239 | (112,771) |
| | ===== | ===== |

In 2011, the changes in actuarial assumptions include the effect of an increase in the discount rate from 5.25% to 5.5%, on average, and the changes in the pensions and salaries growth rates from 1.75% to 1.35% and 3.2% to 2.35%, respectively.

The increase in estimated salaries and pensions was revised taking into account the current situation in Portugal and the consequent prospects of smaller increases in the future or even of maintenance the current amounts, particularly in the years 2013 and 2014.

The change in actuarial assumptions in 2012 includes the effect of the decrease in the discount rate from 5.5% to 4.5%, on average, and of the changes to the growth rates of pensions and salaries, for the years 2013 and 2014, from 1.35% to 0% and 2.35% to 0.5%, respectively.

The actuarial deviations in healthcare and death subsidy in 2012 and 2011 are explained as follows:

| | <u>2012</u> | <u>2011</u> |
|-----------------------|-------------|-------------|
| Change in assumptions | 13,460 | (11,597) |
| Changes in salaries | (2,293) | (2,598) |
| Other | (271) | (573) |
| | ----- | ----- |
| | 10,896 | (14,768) |
| | ===== | ===== |

On December 31, 2012 and 2011, the balance sheet amount related with the pension plan is made up as follows:

| | <u>2012</u> | <u>2011</u> |
|--|-------------|-------------|
| Financing (deficit) / surplus (defined benefit plan) | (9,571) | 7,117 |
| Financing (deficit) (London branch) | (3,961) | (3,820) |
| | ----- | ----- |
| | (13,532) | 3,297 |
| | ===== | ===== |

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The effective salary growth in 2012 and 2011 for the purpose of the contributions to the Social Security relating to the employees of the former Totta was 2.46% and 1.18%, respectively.

There was no effective increase in the pensions and of the salary table in 2012 and 2011.

Santander Pensões – Sociedade Gestora de Fundos de Pensões, S.A. manages BST's Pension Fund. On December 31, 2012 and 2011, the number of participants in the Fund was as follows:

| | <u>2012</u> | <u>2011</u> |
|----------------------------------|-------------|-------------|
| Serving employees ⁽¹⁾ | 5,518 | 5,608 |
| Pensioners | 954 | 926 |
| Retired and early retired staff | 5,332 | 5,338 |
| | ----- | ----- |
| | 11,804 | 11,872 |
| | ===== | ===== |

(1) Of whom 177 and 157 employees are included in the new defined contribution plan as at on 31 December 2012 and 2011, respectively.

The main demographic changes in 2011 and 2012 were the following:

| | Assets | | | |
|--------------------------------------|---------------------------------|-------------------------|------------------------------------|------------|
| | Defined Contribution Plan | Defined Benefit Plan | Retired and early retired staff | Pensioners |
| Total number on December 31, 2010 | 175 | 5,431 | 5,381 | 912 |
| Exits: | | | | |
| . Serving employees | (63) | (48) | - | - |
| . By death | - | - | (86) | (19) |
| . Other | - | - | - | (25) |
| Transfers | - | (36) | 36 | - |
| Entry of Totta IFIC employees | - | 99 | - | - |
| Entries | 45 | 5 | 7 | 58 |
| Total number as at December 31, 2011 | 157 | 5,451 | 5,338 | 926 |
| Exits: | | | | |
| . Serving employees | (18) | (55) | - | - |
| . Retirement | - | - | (77) | (32) |
| Transfers | - | (56) | 56 | - |
| Entries | 38 | 1 | 15 | 60 |
| Total number as at December 31, 2012 | 177 | 5,341 | 5,332 | 954 |

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(Translation of notes originally issued in Portuguese – Note 49)

(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

Changes in BST's Pension Fund during the years 2011 and 2012 were the following:

| | |
|---------------------------------------|-------------|
| Net assets as at December 31, 2010 | 1,312,888 |
| | ----- |
| Contributions made by the Bank (cash) | 245,000 |
| Contributions made by the employees | 2,313 |
| Net return of the Fund | (269,509) |
| Pensions paid | (76,337) |
| Transfer to the Social Security | (456,111) |
| | ----- |
| Net assets as at December 31, 2011 | 758,244 |
| | ----- |
| Contributions made by the Bank (cash) | 8,959 |
| Contributions made by the employees | 2,297 |
| Net return of the Fund | 56,544 |
| Pensions paid | (41,005) |
| Transfer to the Social Security | (102) |
| | ----- |
| Net assets as at December 31, 2012 | 784,937 |
| | ===== |

The rates of return of the Pension Fund in 2012 and 2011 were 7.65% and -20.53%, respectively.

Due to the negative trend in equity markets and credit in 2011 and taking into account the Fund's existing exposure, the return of the Pension Fund has been adversely affected.

On December 31, 2012 and 2011, BST's Pension Fund portfolio included the following assets:

| | <u>2012</u> | <u>2011</u> |
|------------------------------|-------------|-------------|
| Debt instruments | 309,217 | 385,693 |
| Real estate investment funds | 221,462 | 222,339 |
| Securities investment funds | 150,809 | 139,059 |
| Real Estate | 68,826 | 87,215 |
| Deposits | 33,936 | 125,255 |
| Pending settlement | 535 | (201,469) |
| Equity instruments | 152 | 152 |
| | ----- | ----- |
| | 784,937 | 758,244 |
| | ===== | ===== |

On December 31, 2011, the "Pending settlement" caption included amounts payable to the State of tEuros 201,575, referring to the transfer of part of the Bank's Pension Fund to the Social Security, as established in Decree Law no. 127/2011, of December 31.

On December 31, 2012 and 2011, the portfolio of the Pension Fund included the following assets with Santander Group companies:

| | <u>2012</u> | <u>2011</u> |
|--|-------------|-------------|
| Leased property | 22,791 | 22,966 |
| Securities (including participating units in funds managed by the Group) | 168,989 | 154,464 |
| | ----- | ----- |
| | 191,780 | 177,430 |
| | ===== | ===== |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

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In 2010 a life insurance policy was taken out with Santander Totta Seguros – Companhia de Seguros de Vida, S.A. to cover the liability arising from the new supplementary retirement plan for the Bank's executives. The initial contribution to the new plan amounted to tEuros 4,430. In 2012 and 2011, the premium paid by the Bank amounted to tEuros 583 (Note 39).

This plan covers the possibilities of retirement, death and absolute permanent incapacity for regular work or due to disablement.

For all the situations, the payments receivable by the beneficiaries are the accumulated balance in the supplementary plan on the date that these occur. In the event of the death of the beneficiary this amount will be further increased by 6,000 Euros.

On December 31, 2012 and 2011, 107 and 106 employees were covered by this plan, respectively.

Defined benefit pension plan – London branch

As at December 31, 2012 and 2011, the main assumptions used in the calculation of the liabilities with retirement pensions relating to the pension plan that covers the employees of the London branch were the following:

| | <u>2012</u> | <u>2011</u> |
|--|-------------|-------------|
| Mortality table | AMC00/AFC00 | AMC00/AFC00 |
| Rate of return on the assets of the Pension Fund | 5.02% | 5.02% |
| Actuarial technical rate (discount rate) | 4.25% | 4.90% |
| Salary growth rate | 2.80% | 2.70% |
| Pension growth rate | 1.90% | 1.90% |
| Inflation rate | 2.20% | 2.70% |

On December 31, 2012 and 2011, the liabilities with the defined benefit pension plan of the London branch and its coverage were as follows:

| | <u>2012</u> | <u>2011</u> |
|---|-------------|-------------|
| Estimated liabilities for past services | 35,303 | 29,260 |
| Net assets of the fund | 31,342 | 25,440 |
| | ----- | ----- |
| Non-financed amount – London branch | (3,961) | (3,820) |
| | ===== | ===== |

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(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

In relation to the specific pension plan of the London branch, the changes in the liabilities for past services in the years ending on December 31, 2011 and 2012 may be presented as follows:

| | |
|-------------------------------------|---------|
| Liabilities as at December 31, 2010 | 25,003 |
| | ----- |
| Current service cost | 174 |
| Interest cost | 1,450 |
| Actuarial losses | 2,551 |
| Amounts paid | (680) |
| Foreign exchange fluctuations | 762 |
| | ----- |
| Liabilities a December 31, 2011 | 29,260 |
| | ----- |
| Current service cost | 207 |
| Interest cost | 1,447 |
| Actuarial losses | 4,533 |
| Amounts paid | (831) |
| Foreign exchange fluctuations | 687 |
| | ----- |
| Liabilities as at December 31, 2012 | 35,303 |
| | ===== |

Changes in the Pension Fund of the London branch during the years ending on December 31, 2011 and 2012 was the following:

| | |
|---------------------------------|---------|
| Net assets on December 31, 2010 | 23,112 |
| | ----- |
| Net return of the fund | 2,125 |
| Contribution by the Bank | 179 |
| Pensions paid | (680) |
| Foreign exchange fluctuations | 704 |
| | ----- |
| Net assets on December 31, 2011 | 25,440 |
| | ----- |
| Net return of the fund | 2,916 |
| Contribution by the Bank | 3,219 |
| Pensions paid | (831) |
| Foreign exchange fluctuations | 598 |
| | ----- |
| Net assets on December 31, 2012 | 31,342 |
| | ===== |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

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(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

The costs of the defined benefit plan of the London branch in the years 2012 and 2011 are as follows:

| | <u>2012</u> | <u>2011</u> |
|----------------------|-------------|-------------|
| Current service cost | 207 | 174 |
| Interest cost | 1,447 | 1,450 |
| Estimated return | (1,051) | (1,195) |
| | ----- | ----- |
| | 603 | 429 |
| | === | === |

The actuarial gains and losses of the London branch are as follows:

| | |
|--|-----------|
| Actuarial losses on pensions in 2009 | 3,630 |
| Financial gains on pensions in 2009 | (1,315) |
| Actuarial gains on pensions in 2010 | (817) |
| Financial gains on pensions in 2010 | (45) |
| Actuarial losses on pensions in 2011 | 2,551 |
| Financial gains on pensions in 2011 | (930) |
| Foreign exchange fluctuations | 138 |
| | ----- |
| Balance on December 31, 2011 | 3,212 |
| | ----- |
| Actuarial losses on pensions in 2012 | 4,533 |
| Financial gains on pensions in 2012 | (1,865) |
| Foreign exchange fluctuations | 86 |
| | ----- |
| Balance on December 31, 2012 (Note 25) | 5,966 |
| | ===== |

On December 31, 2012 and 2011, the London branch's Pension Fund portfolio included the following assets:

| | <u>2012</u> | <u>2011</u> |
|------------------------|-------------|-------------|
| Debt instruments | 26,649 | 21,763 |
| Equity instruments | 4,497 | 3,608 |
| Deposits | 196 | 69 |
| | ----- | ----- |
| Fund's net asset value | 31,342 | 25,440 |
| | ===== | ===== |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(Translation of notes originally issued in Portuguese – Note 49)

(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

44. SECURITIZATION OPERATIONS

Description of the operations

Between July 2003 and February 2011, BST securitized part of its mortgage loan portfolios, through twelve operations, with a total initial amount of tEuros 23,250,000. The loans were sold at their nominal value (book value) to Hipototta FTC Funds, with the exception of the following securitization operations (Hipototta no. 11, Hipototta no. 12, BST SME no. 1 and Totta Consumer no. 1), in which the credits were sold to Tagus – Sociedade de Titularização de Créditos, S.A. (Tagus).

In April 2009, the former Totta IFIC securitized part of its leasing portfolio and long-term rental through an operation with a total initial amount of tEuros 1,300,000. The loans were sold at their nominal value (book value) to a securitization fund called LeaseTotta No. 1 FTC.

In October 2009 BST liquidated Hipototta No. 9 Ltd. which was established under the securitization operation of November 2008, the initial amount of the loans sold being tEuros 1,550,000. The liquidation occurred after a “Mortgage Retransfer Agreement”, under which the Bank repurchased the previously securitised loans for tEuros 1,462,000.

In April 2010, BST liquidated Hipototta No. 6 Ltd, which was established under the securitization operation of October 2007, the initial amount of the loans sold being tEuros 2,200,000. The liquidation occurred after a “Mortgage Retransfer Agreement”, under which the Bank repurchased the previously securitised loans for tEuros 1,752,357.

In July 2010, the BST securitized part of its mortgage loan portfolio, called Hipototta no. 11, for the total initial amount of tEuros 2,000,000. The loans were sold at their nominal value (book value) to Tagus.

In January and February 2011, BST entered into a Mortgage Retransfer Agreements with Hipototta No. 2 PLC, Hipototta No. 3 PLC and Hipototta no. 10 Ltd. under which repurchased the loans previously securitised, by the amounts of tEuros 880,636, tEuros 1,548,396 and tEuros 803,494, respectively and the Notes held in its portfolio related to these securitizations have redeemed at their nominal value.

In May and June of 2012, the BST entered into Mortgage Retransfer Agreements with Hipototta no. 11 and Hipototta no. 12. Under these agreements BST repurchased the previously securitised loans for tEuros 1,719,660 and tEuros 1,197,009, respectively, and was reimbursed relating to the Notes it held in the portfolio associated to these securitizations at the respective nominal value.

In March 2011, BST securitised part of its portfolio of commercial paper and loans to the companies through an operation called BST SME No. 1, with a total initial amount of tEuros 2,000,000. Additionally in June 2011 the Bank proceeded to the securitization of part of its consumer credit portfolio through an operation called Totta Consumer No. 1, with a total initial amount of tEuros 1,000,000. The credits from these operations were sold at their nominal value to Tagus. In March 2012, BST liquidated the BST SME no. 1. This liquidation took place through the “SME Receivables Retransfer Agreement”, under which the Bank purchased again the credits initially securitised for tEuros 1,792,480.

In August 2012, BST liquidated the Totta Consumer no. 1. This liquidation was carried out through the “Consumer Receivables Retransfer Agreement”, by means of which the Bank reacquired the loans initially securitized for tEuros 626,373.

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Part of the funds Hipototta and Leasetotta are managed by Navegator – Sociedade Gestora de Fundos de Titularização de Créditos, S.A. (Navegator). BST continues to manage the loan contracts, transferring all the amounts received under the loan contracts to the Hipototta and Leasetotta Funds and to Tagus. The Group holds no direct or indirect participation in Navegator or in Tagus.

To finance the operation, Hipototta and LeaseTotta FTC Funds issued participating units for the same amount of the loan portfolio purchased, which were fully subscribed by the Hipototta and LeaseTotta PLC/Ltd Funds, both based in Ireland.

The Hipototta and LeaseTotta FTC Funds pay all the amounts received from BST and from the Portuguese Treasury (“Direcção Geral do Tesouro”) to the Hipototta PLC/Ltd and Leasetotta No. 1 Limited, segregating the instalments between principal and interest.

To finance these operations, the Hipototta and the LeaseTotta PLC/Ltd. and Tagus issued bonds with different levels of subordination and rating and, consequently, of return. On December 31, 2012, the bonds issued and still active are as follows:

| Hipototta nº 1 PLC | | | | | | | | |
|--------------------|------------------|----------------|--------|---------|------------------|-----------------------|--|-----------------------------|
| Issued debt | Amount | | Rating | | Redemption date | Early redemption date | Remuneration | |
| | Initial | Actual | S&P | Moody's | | | Up to early redemption date | After early redemption date |
| Class A | 1,053,200 | 185,579 | A- | Baa3 | November of 2034 | August of 2012 | Euribor 3 m + 0,27% | Euribor 3 m + 0,54% |
| Class B | 32,500 | 11,966 | A- | Ba1 | November of 2034 | August of 2012 | Euribor 3 m + 0,65% | Euribor 3 m + 0,95% |
| Class C | 14,300 | 5,273 | A- | Ba1 | November of 2034 | August of 2012 | Euribor 3 m + 1,45% | Euribor 3 m + 1,65% |
| | <u>1,100,000</u> | <u>202,818</u> | | | | | | |
| Class D | 17,600 | 11,000 | | | November of 2034 | August of 2012 | Residual income of the securitized portfolio | |
| | <u>1,117,600</u> | <u>213,818</u> | | | | | | |

| Hipototta nº 4 PLC | | | | | | | | |
|--------------------|------------------|------------------|--------------|------------------|-----------------------|--|-----------------------------|--|
| Issued debt | Amount | | Rating Fitch | Redemption date | Early redemption date | Remuneration | | |
| | Initial | Actual | | | | Up to early redemption date | After early redemption date | |
| Class A | 2,616,040 | 1,034,987 | A | December of 2048 | December of 2014 | Euribor 3 m + 0,12% | Euribor 3 m + 0,24% | |
| Class B | 44,240 | 37,654 | A | December of 2048 | December of 2014 | Euribor 3 m + 0,19% | Euribor 3 m + 0,40% | |
| Class C | 139,720 | 118,918 | B | December of 2048 | December of 2014 | Euribor 3 m + 0,29% | Euribor 3 m + 0,58% | |
| | <u>2,800,000</u> | <u>1,191,559</u> | | | | | | |
| Class D | 14,000 | 14,000 | | December of 2048 | December of 2014 | Residual income of the securitized portfolio | | |
| | <u>2,814,000</u> | <u>1,205,559</u> | | | | | | |

| Hipototta nº 5 PLC | | | | | | | | |
|--------------------|------------------|------------------|--------|---------|------------------|-----------------------|--|-----------------------------|
| Issued debt | Amount | | Rating | | Redemption date | Early redemption date | Remuneration | |
| | Initial | Actual | S&P | Moody's | | | Up to early redemption date | After early redemption date |
| Class A1 | 200,000 | - | | | February of 2060 | February of 2014 | Euribor 3 m + 0,05% | Euribor 3 m + 0,10% |
| Class A2 | 1,693,000 | 900,658 | A- | Baa3 | February of 2060 | February of 2014 | Euribor 3 m + 0,13% | Euribor 3 m + 0,26% |
| Class B | 26,000 | 26,000 | A- | Ba1 | February of 2060 | February of 2014 | Euribor 3 m + 0,17% | Euribor 3 m + 0,34% |
| Class C | 24,000 | 24,000 | A | Ba2 | February of 2060 | February of 2014 | Euribor 3 m + 0,24% | Euribor 3 m + 0,48% |
| Class D | 26,000 | 26,000 | BBB | B3 | February of 2060 | February of 2014 | Euribor 3 m + 0,50% | Euribor 3 m + 1,00% |
| Class E | 31,000 | 31,000 | BB | Caa2 | February of 2060 | February of 2014 | Euribor 3 m + 1,75% | Euribor 3 m + 3,50% |
| | <u>2,000,000</u> | <u>1,007,658</u> | | | | | | |
| Class F | 10,000 | 10,000 | CCC- | Ca | February of 2060 | February of 2014 | Residual income of the securitized portfolio | |
| | <u>2,010,000</u> | <u>1,017,658</u> | | | | | | |

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| Hipototta nº 7 Ltd | | | | | | |
|--------------------|------------------|------------------|--------|---------|------------------|--|
| Issued debt | Amount | | Rating | | Redemption date | Remuneration |
| | Initial | Actual | S&P | Moody's | | |
| Class A1 | 200,000 | - | | | February of 2061 | Euribor 3 m + 0,20% |
| Class A2 | 1,596,000 | 1,029,927 | A- | Baa3 | February of 2061 | Euribor 3 m + 0,30% |
| Class B | 60,000 | 60,000 | A- | Ba1 | February of 2061 | Euribor 3 m + 0,60% |
| Class C | 50,000 | 50,000 | BBB- | Ba1 | February of 2061 | Euribor 3 m + 1,2% |
| Class D | 44,000 | 44,000 | BB- | Ba2 | February of 2061 | Euribor 3 m + 2,75% |
| Class E | 50,000 | 50,000 | B | Caa1 | February of 2061 | Euribor 3 m + 4,75% |
| | <u>2,000,000</u> | <u>1,233,927</u> | | | | |
| Class F | 20,000 | 20,000 | CCC- | Ca | February of 2061 | Residual income of the securitized portfolio |
| | <u>2,020,000</u> | <u>1,253,927</u> | | | | |

| Leasetotta nº 1 Ltd | | | | | | |
|---------------------|------------------|----------------|-------------|-----------------|--|--|
| Issued debt | Amount | | Rating DBRS | Redemption date | Remuneration | |
| | Initial | Actual | | | | |
| Class A | 1,040,000 | 254,589 | AA | April of 2042 | Euribor 3 m + 0,30% | |
| Class B | 260,000 | 260,000 | | April of 2042 | Euribor 3 m + 4,75% | |
| | <u>1,300,000</u> | <u>514,589</u> | | | | |
| Class C | 65,000 | 65,000 | | April of 2042 | Residual income of the securitized portfolio | |
| | <u>1,365,000</u> | <u>579,589</u> | | | | |

The bonds issued by Hipototta no. 1 PLC and Hipototta no. 4 PLC bear interest payable quarterly on March 30, June 30, September 30 and December 31 of each year. The bonds issued by Hipototta PLC No. 5 and Hipototta No. 7 Ltd bear interest payable quarterly on February 28, May 30, August 31 and November 30 of each year. The bonds issued by LeaseTotta no. 1 Ltd bear interest payable quarterly on January 30, April 30, July 31 and October 31 of each year.

BST has the option to early redeem the bonds on the above-mentioned dates. For all Hipotottas, for BST SME No. 1 and for Totta Consumer No. 1, BST has the possibility of repurchasing the loan portfolios at their nominal value when the outstanding loan portfolio is equal to or less than 10% of the initial amount of the operations.

Furthermore, up to five days before each quarterly interest payment date, Hipototta and Leasetotta PLC/Ltd have the option to make partial repayments of the Class A, B and C notes, as well as the Class D and E notes in the case of Hipototta PLC No. 5 and Hipototta No. 7 Ltd, in order to adjust the amount of the liability to that of the outstanding mortgage loan portfolios.

Remuneration of the Class D bonds of Hipototta No. 1 and Hipototta No. 4, the Class F bonds for Hipototta No.5, Hipototta No.7 and the Class C bonds for LeaseTotta no. 1 Ltd are the last liabilities to be paid.

Remuneration of these classes of bonds corresponds to the difference between the income generated by the securitised loan portfolio and the sum of all the costs of the operation, namely:

- Taxation;
- Expenses and commission calculated on the value of the portfolios (custodian fee and service fee, both charged by BST, and management fee, charged by the Funds);
- Interest on the other classes of notes; and
- Impairment losses.

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When the securitization operations were launched, the estimated income of the securitised loan portfolios included in the calculation of the remuneration of the Class D bonds of Hipototta PLC No. 1 and 4 corresponded to an average annual rate of 1.1% and 0.9%, respectively. For the Class F notes of Hipototta PLC No. 5 it corresponded to an annual average of 0.9% of the total credit portfolio. For the Class F bonds of Hipotottas No. 7 and the Class C bonds of LeaseTotta no. 1, it corresponded to an annual average rate of 0.7% of each of the loan portfolios.

In 2010 the Bank repurchased class A bonds from Hipototta no. 4 PLC, class A2 bonds from Hipototta no. 5 PLC and class A bonds from Hipototta no. 2 PLC. In 2012 the Bank repurchased class A bonds from Hipototta no. 4 PLC and class A2 bonds from Hipototta no. 5 PLC. As mentioned above, Hipototta no. 2 PLC, Hipototta no. 3 PLC and Hipototta no. 10 Ltd were liquidated in January and February 2011. Hipototta no. 11, Hipototta no. 12, BST SME no. 1 and Totta Consumer no. 1 were liquidated in March, May, June and August 2012, respectively.

When the securitizations were issued, subordinated loans were granted by BST to Hipotottas, for facilities / credit lines in case of need for liquidity by Hipotottas. There were also signed "Swap Agreements" between the Santander Group and the first issued Hipotottas and between the BST and the remaining securitization vehicles to cover the interest rate risk.

Accounting recognition

In compliance with IAS 27 and SIC 12, for the purposes of the consolidated financial statements, the Hipototta FTC Funds and Hipototta PLC/Ltd were included in the consolidation perimeter (Note 4), given that the Bank has the majority of the risks and benefits relating to the operations of these entities. Consequently, the securitised mortgage loans were reflected in the balance sheet and part of the bonds issued by Hipototta PLC/Ltd, Leasetotta No.1 Limited and Tagus which are held by the Group, were eliminated in the consolidation process.

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45. RELATED PARTIES DISCLOSURES

Related parties disclosures of the Bank with which it had balances or transactions in 2012 and 2011 were the following:

| Name of the related entity | Head office |
|---|---------------|
| Entities that directly or indirectly control the Group | |
| Santander Totta, SGPS, S.A. | Portugal |
| Santusa Holding, S.L. | Spain |
| Banco Santander, S.A. | Spain |
| Entities under direct or indirect control by the Group | |
| Totta & Açores Financing, Ltd | Cayman Island |
| Serfin International Bank & Trust | Cayman Island |
| Totta & Açores, Inc. - Newark | USA |
| Totta Ireland, PLC | Ireland |
| Santotta Internacional, SGPS, Sociedade Unipessoal, Lda. | Portugal |
| TottaUrbe - Empresa de Administração e Construções, S.A. | Portugal |
| BST International Bank, Inc. | Puerto Rico |
| Taxagest, SGPS, S.A. | Portugal |
| Santander, Asset Management, SGFIM, S.A. | Portugal |
| Santander - Gestão de Activos, SGPS, S.A. | Portugal |
| Santander Pensões - Sociedade Gestora de Fundos de Pensões, S.A. | Portugal |
| Entities significantly influenced by the Group | |
| Benim - Sociedade Imobiliária, S.A. | Portugal |
| Partang, SGPS, S.A. | Portugal |
| Banco Caixa Geral Totta de Angola | Angola |
| Unicre - Instituição Financeira de Crédito, S.A. | Portugal |
| Special Purpose Entities that are directly or indirectly controlled by the Group | |
| HIPOTOTTA NO. 1 PLC | Ireland |
| HIPOTOTTA NO. 2 PLC | Ireland |
| HIPOTOTTA NO. 3 PLC | Ireland |
| HIPOTOTTA NO. 4 PLC | Ireland |
| HIPOTOTTA NO. 5 PLC | Ireland |
| HIPOTOTTA NO. 7 Ltd | Ireland |
| HIPOTOTTA NO. 8 Ltd | Ireland |
| HIPOTOTTA NO. 10 Ltd | Ireland |
| LEASETOTTA NO. 1 Ltd | Ireland |
| HIPOTOTTA NO. 1 FTC | Portugal |
| HIPOTOTTA NO. 2 FTC | Portugal |
| HIPOTOTTA NO. 3 FTC | Portugal |
| HIPOTOTTA NO. 4 FTC | Portugal |
| HIPOTOTTA NO. 5 FTC | Portugal |
| HIPOTOTTA NO. 7 FTC | Portugal |
| HIPOTOTTA NO. 8 FTC | Portugal |
| HIPOTOTTA NO. 10 FTC | Portugal |
| LEASETOTTA NO.1 FTC | Portugal |
| TAGUS - Sociedade de Titularização de Créditos, S.A. (HIPOTOTTA NO. 11) | Portugal |
| TAGUS - Sociedade de Titularização de Créditos, S.A. (HIPOTOTTA NO. 12) | Portugal |
| TAGUS - Sociedade de Titularização de Créditos, S.A. (BST SME NO. 1) | Portugal |
| TAGUS - Sociedade de Titularização de Créditos, S.A. (TOTTA CONSUMER NO.1) | Portugal |

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| Name of the related entity | Head office |
|---|----------------|
| Entities under direct or indirect common control by the Group | |
| Open Bank Santander Consumer S.A. | Spain |
| Santander Totta Seguros - Companhia de Seguros de Vida, S.A. | Portugal |
| ISBANP - Engenharia e Software Bancário, S.A. | Portugal |
| Banco Santander de Puerto Rico | Puerto Rico |
| Banco Santander Consumer Portugal, S.A. | Portugal |
| Banco Santander Internacional Miami | USA |
| Santander Bank & Trust Ltd. | Spain |
| Banco Santander Brasil, S.A. | Brazil |
| Banco Santander Chile, S.A. | Chile |
| Produban Servicios Informaticos Generales, S.L. | Spain |
| Portal Universia Portugal - Prestação de Serviços de Informática, S.A. | Portugal |
| Ingeniería de Software Bancário, S.L. | Spain |
| HBF Aluguer e Comércio de Viaturas, S.A. | Portugal |
| Ibérica de Compras Corporativas | Spain |
| Grupo Banesto | Spain |
| Transolver Finance EFC, S.A. | Spain |
| Union de Créditos Inmobiliários, S.A. | Spain |
| Capital Grupo Santander, S.A. S.G.E.C.R. | Spain |
| Abbey National Treasury Services, PLC | United Kingdom |
| Santander Consumer Spain Auto 07-1 | Spain |
| Santander Global Facilities | Spain |
| Fondo de Titulización de Activos Santander Empresas 1 | Spain |
| Fondo de Titulización de Activos Santander Empresas 2 | Spain |
| Fondo de Titulización de Activos Santander Empresas 3 | Spain |
| Fondo de Titulización Santander Financiación 1 | Spain |
| FTPYME Santander 2 Fondo de Titulización de Activos | Spain |
| Santander Hipotecario 1 Fondo de Titulización de Activos | Spain |
| Santander Hipotecario 2 Fondo de Titulización de Activos | Spain |
| Santander Hipotecario 3 Fondo de Titulización de Activos | Spain |
| Geoban, S.A. | Spain |
| Gesban Servicios Administrativos Globais | Spain |
| Grupo Alliance & Leicester | United Kingdom |
| Catter Allen International LTD | United Kingdom |
| Banco Banif, S.A. | Spain |
| All Funds Bank, S.A. | Spain |
| Santander Consumer, EFC, S.A. | Spain |
| Santander Back-Office Globales Mayorista | Spain |
| Santander Consumer Finance S.A. | Spain |
| Santander Seguros y Reaseguros, Compañía Aseguradora, S.A. | Spain |
| Santander Tecnologia y Operaciones AEIE | Spain |
| Santander de Titulizacion SGFT | Spain |
| Santander Investment, S.A. | Spain |
| Santander Investment Securities, Inc | Spain |
| Banco Santander (México), S.A., Institución de Banca Múltiple, Grupo Financiero Santander | Mexico |
| Konecta Portugal, Lda. | Portugal |
| Santander UK PLC | United Kingdom |
| Sovereign Bank | USA |
| Optimal Strategic Us Equity Irl Euro Fnd | Ireland |
| Banco Santander (Suisse), S.A. | Switzerland |
| UCI - Mediação de Seguros Unipessoal, Lda | Portugal |
| Santander Asset Management, SA, SGIIC | Spain |
| Retama Real Estate, SL | Spain |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(Translation of notes originally issued in Portuguese – Note 49)

(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

On December 31, 2012 and 2011, the balances with related parties were as follows:

| | 2012 | | |
|--|--|---|---|
| | Entities that directly or indirectly control the Group | Entities that are significantly influenced by the Group | Entities under direct or indirect common control by the Group |
| Assets: | | | |
| Balances due from banks | 8,372 | - | 8,539 |
| Financial assets held for trading | 262,786 | - | 5,825 |
| Available-for-sale financial assets | - | - | 5,973 |
| Loans and advances to credit institutions | 1,825,070 | - | 1,405 |
| Loans and advances to customers | - | - | 38,179 |
| Hedging derivatives | 247,437 | - | - |
| Investments in associated companies | - | 142,994 | - |
| Other assets | 14,553 | 4,018 | 16,186 |
| Liabilities: | | | |
| Financial liabilities held for trading | 1,835,739 | - | 69,014 |
| Resources of other credit institutions | 599,332 | 158,341 | 24,286 |
| Resources of customers and other debts | 85,938 | 9,545 | 1,818,110 |
| Debt securities | 165,547 | - | 298,674 |
| Hedging derivatives | 453,444 | - | - |
| Subordinated liabilities | - | - | 4,311 |
| Other liabilities | 10,663 | - | 2,840 |
| Costs: | | | |
| Interest and similar charges | 348,656 | 958 | 90,756 |
| Charges with services and commission | 880 | - | 3,081 |
| Result of assets and liabilities at fair value through profit or loss | 2,204,438 | - | 102,309 |
| General administrative costs | - | - | 36,922 |
| Impairment on Investments in associates and branches excluded from the consolidation | - | 160 | - |
| Income: | | | |
| Interest and similar income | 386,852 | 5 | 8,037 |
| Result of assets and liabilities at fair value through profit or loss | 1,559,475 | - | 80,279 |
| Result of foreign exchange revaluation | 360 | - | - |
| Income from services and commission | 275 | - | 85,648 |
| Results of participations in associates and joint-ventures | - | 11,864 | - |
| Other operating results | - | - | 199 |
| Off-balance sheet Items: | | | |
| Guarantees provided and other contingent liabilities | 15,784 | - | 523,224 |
| Guarantees received | 710 | - | 1,400 |
| Commitments to third parties | 515 | 784 | 561,030 |
| Commitments assumed by third parties | - | - | 301,417 |
| Currency operations and derivatives | 21,073,204 | 881 | 1,073,094 |
| Responsibilities for services rendered | 2,812,706 | 34,592 | 8,079,659 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(Translation of notes originally issued in Portuguese – Note 49)

(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

| | 2011 | | |
|---|--|---|---|
| | Entities that directly or indirectly control the Group | Entities that are significantly influenced by the Group | Entities under direct or indirect common control by the Group |
| Assets: | | | |
| Balances due from banks | 9,444 | - | 18,537 |
| Financial assets held for trading | 297,417 | - | 5,948 |
| Available-for-sale financial assets | - | - | 13,668 |
| Loans and advances credit institutions | 1,011,381 | - | 371,170 |
| Loans and advances to customers | - | - | 32,502 |
| Hedging derivatives | 136,090 | - | - |
| Investments in associated companies | - | 133,052 | - |
| Other assets | 21,016 | 5,395 | 23,014 |
| Liabilities: | | | |
| Financial liabilities held for trading | 1,440,410 | - | 68,602 |
| Resources of credit institutions | 668,304 | 103,227 | 391,231 |
| Resources of customers and other debts | 108,163 | 11,004 | 711,466 |
| Debt securities | 699,812 | - | 1,658,447 |
| Hedging derivatives | 277,632 | - | - |
| Subordinated liabilities | - | - | 4,328 |
| Other liabilities | 18,430 | - | 1,547 |
| Costs: | | | |
| Interest and similar charges | 326,109 | 234 | 83,914 |
| Charges with services and commission | 1,118 | - | 269 |
| Result of assets and liabilities at fair value through profit or loss | 2,901,332 | - | 200,887 |
| Results of financial assets available for sale | 75,247 | - | - |
| Result of foreign exchange revaluation | 2,418 | - | - |
| General administrative costs | - | 16 | 35,203 |
| Results from the sale of other assets | 2,817 | - | - |
| Other operating results | - | - | 1 |
| Income: | | | |
| Interest and similar income | 321,961 | 26 | 8,494 |
| Result of assets and liabilities at fair value through profit or loss | 2,281,194 | - | 162,403 |
| Result of foreign exchange revaluation | - | - | 715 |
| Income from services and commission | 588 | 721 | 96,663 |
| Results of participations in associates and joint-ventures | - | 12,893 | - |
| Other operating results | - | - | 176 |
| Off-balance sheet items: | | | |
| Guarantees provided and other contingent liabilities | 475,879 | - | 32,935 |
| Guarantees received | 715 | - | 1,400 |
| Commitments to third parties | 1,946 | 389 | 116,684 |
| Currency operations and derivatives | 24,154,065 | - | 1,200,737 |
| Responsibilities for services rendered | 3,532,924 | 35,717 | 8,511,057 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(Translation of notes originally issued in Portuguese – Note 49)

(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

MANAGEMENT AND SUPERVISORY BOARDSBoard of Directors

As at December 31, 2012 and 2011 the loans and advances to members of management and supervisory boards, considered key management personnel of the Bank, amounted to tEuros 1,135 and tEuros 1,289, respectively. Fixed and variable remuneration at these dates amounted to tEuros 5,675 and tEuros 4,522, respectively (Note 39).

The Santander Group, which includes BST, also has a worldwide long term incentive plan, which is described in Note 46 and is divided into cycles. For the members of the Board of Directors, the amount recorded in the caption of staff costs in the reporting years ending on December 31, 2012 and 2011 is presented below:

| | <u>2012</u> | <u>2011</u> |
|--|-------------|-------------|
| Third cycle – PI11 - assigned in 2008 and exercisable in July 2011 | - | 168 |
| Fourth cycle – PI12 - assigned in 2009 exercisable in July 2012 | 87 | 286 |
| Fifth cycle – PI13 - assigned in 2010 exercisable in July 2013 | 225 | 366 |
| Sixth cycle – PI14 - assigned in 2011 exercisable in July 2014 | 15 | 8 |
| | ----- | ----- |
| | 327 | 828 |
| | === | === |

The cycles of the share plans linked to objectives of the members of the Board of Directors ended on the dates indicated below and shares were attributed at the following amounts per share:

| <u>Cycle</u> | <u>Maturity date</u> | <u>Number of shares attributed</u> | <u>Value per share</u> |
|--------------|----------------------|------------------------------------|------------------------|
| First | July 6, 2009 | 97,676 | 8.49 Euros |
| Second | July 8, 2010 | 136,719 | 8.77 Euros |
| Third | July 11, 2011 | 133,727 | 7.51 Euros |
| Fourth | July 9, 2012 | 35,850 | 4.88 Euros |

With regard to post-employment benefits, the members of the Board of Directors with a labour contract with BST are included in the pension plan of the Collective Labour Agreement (“Acordo Colectivo de Trabalho” - ACT) for the banking sector subscribed by the Bank. The general conditions of this plan are described in Note 1.3. k).

In the Shareholders’ General Meeting held on May 30, 2007, the BST’s shareholders approved the “Regulation for supplementary attribution of retirement pensions for age or disability” for the executive members of the Board of Directors of the former BTA that are executive members of the BST’s Board of Directors (Executive Committee) and were in office for more than fifteen years, consecutive or interpolated. Under this Regulation they will be entitled to a pension supplement equivalent to 80% of gross annual salary. The amount of the supplementary retirement pension shall be determined by the Compensation Committee when the time in office is less than fifteen years. For these situations, it is defined that the supplement of the pension will be 65% of gross annual salary, whenever the time in office is equal to or is more than ten years, and 75% of gross annual salary, whenever the time in office is equal to or is more than twelve years. This defined benefit plan is a supplementary plan dependent from the general Social Security system.

On December 31, 2012 and 2011, the liabilities with this plan amounted to tEuros 13,735 and tEuros 9,686, respectively, and were covered by a provision of the same amount recorded in the caption “Provision for pensions and other charges” (Note 22).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(Translation of notes originally issued in Portuguese – Note 49)

(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

With regard to employment termination benefits, in accordance with Commercial Company Law (“Código das Sociedades Comerciais”), whenever the term of a member of the management or supervisory boards is terminated early by BST, it will pay the member the future remuneration that he/she would be entitled to up to the end of its term.

Statutory Auditors

The remuneration of the statutory auditors of the Bank and its subsidiaries in 2012, excluding VAT, was as follows:

| | |
|--|-------|
| Statutory audit and external auditor services rendered | 892 |
| Other assurance services | 732 |
| Tax consulting | 133 |
| Other | 50 |
| | ----- |
| | 1,807 |
| | ===== |

46. LONG-TERM INCENTIVE PLANS

The “Share Plan Linked to the Santander Group’s Objectives” was approved In a Shareholders’ General Meeting of Banco Santander. This plan is divided into cycles, and so far six cycles have been approved. BST is also included in this plan.

Each beneficiary of the plan has the right to receive a maximum number of Banco Santander, S.A.’s shares. The final number allocated is determined by multiplying the maximum number of shares initially allocated, by the sum of the coefficients indexed to the evolution of Banco Santander, S.A. in relation to other entities included in a predefined group. The comparison is measured in relation to two parameters: total shareholders’ return and increase in earnings per share for the first three cycles, for the remaining cycles the comparison is measured by the total shareholders’ return only.

The maturity dates of the cycles for the stock plans linked to objectives, the total number of shares granted and the value per share are as follows:

| Cycle | Maturity date | Total number of shares granted | Value per share |
|--------|---------------|-----------------------------------|-----------------|
| First | July 6, 2009 | 326,681 | 8.49 |
| Second | July 8, 2010 | 540,822 | 8.77 |
| Third | July 11 2011 | 571,640 | 7.51 |
| Fourth | July 9, 2012 | 200,897 | 4.88 |

As described in Note 1.3. n), recognition of the share incentive plans consists in recognizing the right of the Bank’s employees to such instruments in the income statement for the year under the caption “Staff costs”, as it corresponds to remuneration for services rendered. Management, hedging and implementation of the plans are provided by Banco Santander for all employees covered by the Plan worldwide.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(Translation of notes originally issued in Portuguese – Note 49)

(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

In 2012 and 2011, the total cost of the Santander Group's Share Plans linked to objectives of all the Group's employees covered by it was as follows:

| | <u>2012</u> | <u>2011</u> |
|---|-------------|-------------|
| Third cycle – PI11 - assigned in 2008 and exercisable in July 2011 | - | 633 |
| Fourth cycle – PI12 - assigned in 2009 and exercisable in July 2012 | 575 | 1,150 |
| Fifth cycle – PI13 - assigned in 2010 and exercisable in July 2013 | 1,473 | 1,473 |
| Sixth cycle – PI14 - assigned in 2011 and exercisable in July 2014 | 1,056 | 532 |
| | ----- | ----- |
| | 3,104 | 3,788 |
| | ===== | ===== |

The employees are entitled to stocks upon their permanence in the Santander Group. The cost per share, as well as the dates to deliver the shares are summarised in the following table:

| Stocks' plans | Number of shares | Cost per share (Euros) | Estimated date of delivery of the shares | Number of employees | Entitlement date |
|--|------------------|------------------------|--|---------------------|------------------|
| Plans in place as at December 31, 2010: | | | | | |
| PI11 | 662,021 | 5.4419 | Jul/2011 | 311 | 2008 |
| PI12 | 754,339 | 4.5112 | Jul/2012 | 311 | 2009 |
| PI13 | 778,723 | 5.5707 | Jul/2013 | 310 | 2010 |
| Change in 2011: | | | | | |
| PI11 - Reversals ^(a) | (1,750) | - | - | (1) | - |
| PI11 - Shares available | (571,640) | - | Jul/2011 | (321) | - |
| PI11 - Shares not available ^(b) | (95,001) | - | - | - | - |
| PI12 - Reversals ^(a) | (15,250) | - | - | (5) | - |
| PI13 - Reversals ^(a) | (13,870) | - | - | (4) | - |
| PI11 - Inclusion of employees due to entry of companies ^(c) | 6,370 | - | - | 11 | - |
| PI12 - Inclusion of employees due to entry of companies ^(c) | 7,970 | - | - | 12 | - |
| PI13 - Inclusion of employees due to entry of companies ^(c) | 10,590 | - | - | 13 | - |
| PI13 - Corrections ^(d) | 3,769 | - | - | 1 | - |
| PI14 - Entitlement | 609,358 | 4.5254 | Jul/2014 | 309 | 2011 |
| Plans in place as at December 31, 2011: | | | | | |
| PI12 | 747,059 | 4.5112 | Jul/2012 | 318 | 2009 |
| PI13 | 779,212 | 5.5707 | Jul/2013 | 320 | 2010 |
| PI14 | 609,358 | 4.5254 | Jul/2014 | 309 | 2011 |
| Change in 2012: | | | | | |
| PI12 - Shares available | (200,897) | - | Jul/2012 | (320) | - |
| PI12 - Shares not available ^(b) | (471,823) | - | - | - | - |
| PI12 - Reversals ^(a) | (74,339) | - | - | (2) | - |
| PI13 - Reversals ^(a) | (76,339) | - | - | (2) | - |
| Plans in place as at December 31, 2012: | | | | | |
| PI13 | 702,873 | 5.5707 | Jul/2013 | 318 | 2010 |
| PI14 | 609,358 | 4.5254 | Jul/2014 | 309 | 2011 |

Notes:

(a) Reversal of the rights granted to beneficiaries who have not completed the permanence requirements in the Santander Group established in the Regulation Plan.

(b) Difference between the maximum number of allocated shares and the number of shares actually delivered. The number of allocated shares results by applying a coefficient calculated according to the Santander Group's performance applied to the maximum number of shares allocated.

(c) Corresponds to employees from Totta IFIC integrated into the BST following the merger occurred in the first half of 2011

(d) Difference between the values indicated by Santander in Spain December 2010 (estimate) and March 2011 (actual).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(Translation of notes originally issued in Portuguese – Note 49)

(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

For the share plans linked to objectives in force on December 31, 2012 (5th and 6th cycles), the fair value was determined in accordance with the following methodology:

- It was considered that the beneficiaries will remain in the Santander Group during the period of each plan;
- The value relating to the relative position of the Total Return to Shareholders (TRS) was determined at the vested date based on the report of an independent expert who carried out a stochastic valuation using a “MonteCarlo” model with 10,000 simulations performed to determine the TRS for each entity included in the group of comparables. The results (each one representing the delivery of a number of shares) are sorted on descending basis, calculating a weighted average and discounting the amount at a risk free interest rate.

| | PI13 | PI14 |
|---------------------------------------|--------|--------|
| Volatility (*) | 49.65% | 51.35% |
| Annual dividend yield in recent years | 6.34% | 6.06% |
| Risk-free interest rate | 3.330% | 4.073% |

(*) Historical volatility of the corresponding period (2 or 3 years)

Application of the simulation model results in a percentage of 62.62% for PI13 and of 55.39% for PI14, to which 50% of the value allocated to determine the accounting cost of the TRS incentive is applied. Since the valuation refers to a market condition, it is not subject to adjustment as from the allocation date.

47. DISCLOSURES IN ACCORDANCE WITH IFRS 7**BALANCE SHEET***Categories of financial instruments*

On December 31, 2012 and 2011, financial instruments had the following book value:

| | 2012 | | | | Net Value |
|---|----------------------|--------------------------|---------------------------|--------------------|-------------------|
| | Valued at fair value | Valued at amortised cost | Valued at historical cost | Impairment | |
| <u>Assets</u> | | | | | |
| Cash and deposits at central banks | - | 141,602 | 210,763 | - | 352,365 |
| Balances due from other banks | - | 321,628 | 63,695 | - | 385,323 |
| Financial assets held for trading | 2,265,495 | - | - | - | 2,265,495 |
| Financial assets at fair value through profit or loss | 93,735 | - | - | - | 93,735 |
| Available-for-sale financial assets | 3,527,449 | - | 21,398 | (58,983) | 3,489,864 |
| Loans and advances to banks | - | 3,097,422 | - | - | 3,097,422 |
| Loans and advances to customers | 49,565 | 27,895,746 | - | (965,662) | 26,979,649 |
| Hedging derivatives | 284,850 | - | - | - | 284,850 |
| | <u>6,221,094</u> | <u>31,456,398</u> | <u>295,856</u> | <u>(1,024,645)</u> | <u>36,948,703</u> |
| <u>Liabilities</u> | | | | | |
| Resources of central banks | - | 5,837,242 | - | - | 5,837,242 |
| Financial liabilities held for trading | 2,048,743 | - | - | - | 2,048,743 |
| Resources of other credit institutions | - | 1,949,574 | - | - | 1,949,574 |
| Resources of customers and other debts | 3,070,416 | 18,309,464 | 117,294 | - | 21,497,174 |
| Debt securities | 2,637,250 | 1,316,269 | - | - | 3,953,519 |
| Hedging derivatives | 455,911 | - | - | - | 455,911 |
| Subordinated liabilities | - | 4,311 | - | - | 4,311 |
| | <u>8,212,320</u> | <u>27,416,860</u> | <u>117,294</u> | <u>-</u> | <u>35,746,474</u> |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(Translation of notes originally issued in Portuguese – Note 49)

(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

| | 2011 | | | | Net Value |
|---|----------------------|--------------------------|---------------------------|------------------|-------------------|
| | Valued at fair value | Valued at amortised cost | Valued at historical cost | Impairment | |
| Assets | | | | | |
| Cash and deposits at central banks | - | 201,130 | 186,707 | - | 387,837 |
| Balances due from other banks | - | 274,320 | 82,642 | - | 356,962 |
| Financial assets held for trading | 1,995,784 | - | - | - | 1,995,784 |
| Financial assets at fair value through profit or loss | 80,121 | - | - | - | 80,121 |
| Available-for-sale financial assets | 4,481,477 | - | 22,798 | (64,670) | 4,439,605 |
| Loans and advances to banks | - | 2,692,911 | - | - | 2,692,911 |
| Loans and advances to customers | 53,136 | 28,990,805 | - | (671,914) | 28,372,027 |
| Hedging derivatives | 167,302 | - | - | - | 167,302 |
| | <u>6,777,820</u> | <u>32,159,166</u> | <u>292,147</u> | <u>(736,584)</u> | <u>38,492,549</u> |
| Liabilities | | | | | |
| Resources of central banks | - | 4,913,234 | - | - | 4,913,234 |
| Financial liabilities held for trading | 1,663,299 | - | - | - | 1,663,299 |
| Resources of other credit institutions | - | 3,611,532 | - | - | 3,611,532 |
| Resources of customers and other debts | 1,832,183 | 17,912,285 | 99,636 | - | 19,844,104 |
| Debt securities | 4,574,638 | 2,819,227 | - | - | 7,393,865 |
| Hedging derivatives | 282,889 | - | - | - | 282,889 |
| Subordinated liabilities | - | 4,328 | - | - | 4,328 |
| | <u>8,353,009</u> | <u>29,260,606</u> | <u>99,636</u> | <u>-</u> | <u>37,713,251</u> |

In 2012 there were no reclassifications of financial assets, except for the reclassification of the participating units of the “Lusimovest” and “Novimovest” Funds from the caption “Financial assets held for trading” to the caption “Available-for-sale financial assets” (Note 9).

There were no reclassifications of financial assets in 2011.

The financial assets and liabilities for which fair value hedge accounting was applied are valued at fair value, although only the amounts relating to the hedged risk were subject to fair value adjustment.

INCOME STATEMENT

In the years ending on December 31, 2012 and 2011, the net gains and losses on financial instruments were as follows:

| | 2012 | | | | | |
|--|--|--------------------|----------------|----------------------------------|----------|----------------|
| | By corresponding entry to profit or loss | | | By corresponding entry to equity | | |
| | Gains | Losses | Net | Gains | Losses | Net |
| Financial assets and liabilities held for trading | 3,217,416 | (3,194,239) | 23,177 | - | - | - |
| Financial assets at fair value through profit or loss | 18,497 | - | 18,497 | - | - | - |
| Available-for-sale financial assets | 318,338 | (26,234) | 292,104 | 427,590 | - | 427,590 |
| Balances in central banks and other credit institutions | 60,028 | - | 60,028 | - | - | - |
| Loans and advances to customers | 1,188,647 | (532,224) | 656,423 | - | - | - |
| Hedging derivatives | 452,599 | (568,855) | (116,256) | 40,944 | - | 40,944 |
| Resources in central banks and other credit institutions | - | (90,889) | (90,889) | - | - | - |
| Resources of customers and other debts | 43,685 | (531,025) | (487,340) | - | - | - |
| Debt securities | 187,022 | (180,835) | 6,187 | - | - | - |
| Subordinated liabilities | - | (202) | (202) | - | - | - |
| | <u>5,486,232</u> | <u>(5,124,503)</u> | <u>361,729</u> | <u>468,534</u> | <u>-</u> | <u>468,534</u> |
| Guarantees given | 23,082 | (10,595) | 12,487 | - | - | - |
| | <u>12,945</u> | <u>(4,975)</u> | <u>7,970</u> | - | - | - |
| Credit lines | | | | | | |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(Translation of notes originally issued in Portuguese – Note 49)

(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

| | 2011 | | | | | |
|--|--|--------------------|----------------|----------------------------------|------------------|------------------|
| | By corresponding entry to profit or loss | | | By corresponding entry to equity | | |
| | Gains | Losses | Net | Gains | Losses | Net |
| Financial assets and liabilities held for trading | 4,104,748 | (4,088,794) | 15,954 | - | - | - |
| Financial assets at fair value through profit or loss | 4,206 | (12,466) | (8,260) | - | - | - |
| Available-for-sale financial assets | 312,449 | (94,913) | 217,536 | - | (426,027) | (426,027) |
| Balances in central banks and other credit institutions | 89,410 | - | 89,410 | - | - | - |
| Loans and advances to customers | 1,318,659 | (432,638) | 886,021 | - | - | - |
| Hedging derivatives | 700,882 | (838,865) | (137,983) | 52,083 | - | 52,083 |
| Resources in central banks and other credit institutions | - | (183,645) | (183,645) | - | - | - |
| Resources of customers and other debts | 40,281 | (415,074) | (374,793) | - | - | - |
| Debt securities | 103,676 | (286,933) | (183,257) | - | - | - |
| Subordinated liabilities | - | (316) | (316) | - | - | - |
| | <u>6,674,311</u> | <u>(6,353,644)</u> | <u>320,667</u> | <u>52,083</u> | <u>(426,027)</u> | <u>(373,944)</u> |
| Guarantees given | 28,990 | (197) | 28,793 | - | - | - |
| Credit lines | 22,864 | (2,683) | 20,181 | - | - | - |

The above amounts do not include gains and losses resulting from the foreign exchange revaluation of financial instruments, which for the years ended on December 31, 2012 and 2011 corresponded to net gains of tEuros 5,652 and tEuros 5,295, respectively (Note 36).

In the years ending on December 31, 2012 and 2011, interest income and costs, determined in accordance with the effective interest rate method of financial assets and liabilities not recorded at fair value through profit or loss, are as follows:

| | 2012 | | | 2011 | | |
|---|------------------|------------------|------------------|------------------|------------------|------------------|
| | Income | Expense | Net | Income | Expense | Net |
| <u>Assets</u> | | | | | | |
| Cash and deposits at central banks | 1,719 | - | 1,719 | 4,522 | - | 4,522 |
| Balances due from other banks | 221 | - | 221 | 821 | - | 821 |
| Available-for-sale financial assets | 198,167 | - | 198,167 | 162,624 | - | 162,624 |
| Loans and advances to credit institutions | 58,089 | - | 58,089 | 86,767 | - | 86,767 |
| Loans and advances to customers | 982,961 | (246) | 982,715 | 1,066,794 | (1,862) | 1,064,932 |
| | <u>1,241,157</u> | <u>(246)</u> | <u>1,240,911</u> | <u>1,321,528</u> | <u>(1,862)</u> | <u>1,319,666</u> |
| <u>Liabilities</u> | | | | | | |
| Resources of central banks | - | (52,015) | (52,015) | - | (46,680) | (46,680) |
| Resources of other credit institutions | - | (38,873) | (38,873) | - | (136,965) | (136,965) |
| Resources of customers and other debts | 8,417 | (485,890) | (477,473) | 8,373 | (401,314) | (392,941) |
| Debt securities | - | (168,212) | (168,212) | - | (213,282) | (213,282) |
| Subordinated liabilities | - | (202) | (202) | - | (316) | (316) |
| | <u>8,417</u> | <u>(745,192)</u> | <u>(736,775)</u> | <u>8,373</u> | <u>(798,557)</u> | <u>(790,184)</u> |
| Guarantees given | 19,906 | - | 19,906 | 18,767 | - | 18,767 |
| Credit lines | 7,191 | - | 7,191 | 5,468 | - | 5,468 |

In the years ending on December 31, 2012 and 2011, commissions income and costs, not included in the calculation of the effective interest rate, of financial assets and liabilities not recorded at fair value through profit or loss, are as follows:

| | 2012 | | | 2011 | | |
|--|--------|----------|--------|--------|----------|--------|
| | Income | Expense | Net | Income | Expense | Net |
| <u>Assets</u> | | | | | | |
| Loans and advances to customers | 53,281 | (12,050) | 41,231 | 56,424 | (14,345) | 42,079 |
| <u>Liabilities</u> | | | | | | |
| Resources of customers and other debts | 20,361 | - | 20,361 | 15,789 | - | 15,789 |

In 2012 and 2011 the Bank recognised financial income referring to “Interest and similar income” on overdue or impaired credit operations, amounting to tEuros 8,087 and tEuros 8,521, respectively (Note 29).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(Translation of notes originally issued in Portuguese – Note 49)

(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

OTHER DISCLOSURES*Hedge accounting*

On December 31, 2012 and 2011, hedging derivatives and financial instruments designated as hedged items are as follows:

| | 2012 | | | | | |
|--|------------------|-------------------------|------------------------|--------------------|-------------------|------------------|
| | Hedged item | | | Hedging instrument | | |
| | Nominal value | Value net of impairment | Fair value adjustments | Book value | Nominal value | Fair value |
| Fair value hedge: | | | | | | |
| Loans and advances to customers | 43,084 | 43,446 | 6,100 | 49,546 | 43,085 | (6,414) |
| Available-for-sale financial assets | 2,075,000 | 2,118,833 | 321,577 | 2,440,410 | 2,075,000 | (363,798) |
| Resources of customers and other debts | (3,154,198) | (3,181,058) | (45,294) | (3,226,352) | 3,143,327 | 60,476 |
| Debt securities | (2,612,943) | (2,646,979) | 9,729 | (2,637,250) | 2,727,613 | (2,590) |
| Cash flow hedge: | | | | | | |
| Loans and advances to customers | 3,974,694 | 3,974,694 | - | 3,974,694 | 2,950,000 | 141,265 |
| | <u>325,637</u> | <u>308,936</u> | <u>292,112</u> | <u>601,048</u> | <u>10,939,025</u> | <u>(171,061)</u> |
| | | | | | | |
| | 2011 | | | | | |
| | Hedged item | | | Hedging instrument | | |
| | Nominal value | Value net of impairment | Fair value adjustments | Book value | Nominal value | Fair value |
| Fair value hedge: | | | | | | |
| Loans and advances to customers | 47,809 | 48,242 | 5,327 | 53,569 | 47,811 | (5,567) |
| Available-for-sale financial assets | 2,075,000 | 2,118,714 | 210,141 | 2,328,855 | 2,075,000 | (245,972) |
| Resources of customers and other debts | (1,822,365) | (1,831,722) | (461) | (1,832,183) | 1,811,861 | 2,600 |
| Debt securities | (4,696,585) | 4,637,506 | (62,868) | 4,574,638 | 3,780,998 | 46,660 |
| Cash flow hedge: | | | | | | |
| Loans and advances to customers | 3,496,486 | 3,496,486 | - | 3,496,486 | 2,600,000 | 86,692 |
| | <u>(899,655)</u> | <u>8,469,226</u> | <u>152,139</u> | <u>8,621,365</u> | <u>10,315,670</u> | <u>(115,587)</u> |

Cash flow hedges

The expected cash flows by period that might affect the profit or loss for the year are as follows:

| | 2012 | | | | | |
|----------------------|----------------|---------------------------|-------------------------|-------------------|---------------|----------------|
| | Up to 3 months | From 3 months to 6 months | From 6 months to 1 year | From 1 to 3 years | Over 3 years | Total |
| Interest rate sw aps | <u>33,743</u> | <u>12,489</u> | <u>3,821</u> | <u>61,976</u> | <u>29,236</u> | <u>141,265</u> |
| | | | | | | |
| | 2011 | | | | | |
| | Up to 3 months | From 3 months to 6 months | From 6 months to 1 year | From 1 to 3 years | Over 3 years | Total |
| Interest rate sw aps | <u>18,568</u> | <u>5,780</u> | <u>(8,270)</u> | <u>56,938</u> | <u>13,676</u> | <u>86,692</u> |

The gains and losses recognised on fair value hedging operations in the income statement of the years ended December 31, 2012 and 2011, are as follows:

| | 2012 | | | 2011 | | |
|--|----------------|--------------------|--------------|----------------|--------------------|----------------|
| | Hedged item | Hedging instrument | Net | Hedged item | Hedging instrument | Net |
| Loans and advances to customers | 774 | (774) | - | 1,020 | (1,020) | - |
| Available-for-sale financial assets | 111,437 | (111,437) | - | 137,104 | (137,104) | - |
| Resources of customers and other debts | (44,748) | 45,026 | 278 | (12,575) | 12,448 | (127) |
| Debt securities | 90,199 | (90,703) | (504) | 27,889 | (29,353) | (1,464) |
| | <u>157,662</u> | <u>(157,888)</u> | <u>(226)</u> | <u>153,438</u> | <u>(155,029)</u> | <u>(1,591)</u> |

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(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

Fair value of financial instruments

On December 31, 2012 and 2011, financial instruments were made up as follows:

| | 2012 | | |
|---|-------------------------|-----------------------------|-------------------|
| | Valued at fair value | Not valued at fair value | Total |
| <u>Assets</u> | | | |
| Cash and deposits at central banks | - | 352,365 | 352,365 |
| Balances due from other banks | - | 385,323 | 385,323 |
| Financial assets held for trading | 2,265,495 | - | 2,265,495 |
| Financial assets at fair value through profit or loss | 93,735 | - | 93,735 |
| Available-for-sale financial assets | 3,475,179 | 14,685 | 3,489,864 |
| Loans and advances to credit institutions | - | 3,097,422 | 3,097,422 |
| Loans and advances to customers | 49,546 | 26,930,103 | 26,979,649 |
| Hedging derivatives | 284,850 | - | 284,850 |
| | <u>6,168,805</u> | <u>30,779,898</u> | <u>36,948,703</u> |
| <u>Liabilities</u> | | | |
| Resources of central banks | - | 5,837,242 | 5,837,242 |
| Financial liabilities held for trading | 2,048,743 | - | 2,048,743 |
| Resources of other credit institutions | - | 1,949,574 | 1,949,574 |
| Resources of customers and other debts | 3,070,416 | 18,426,758 | 21,497,174 |
| Debt securities | 2,637,250 | 1,316,269 | 3,953,519 |
| Hedging derivatives | 455,911 | - | 455,911 |
| Subordinated liabilities | - | 4,311 | 4,311 |
| | <u>8,212,320</u> | <u>27,534,154</u> | <u>35,746,474</u> |
| <u>2011</u> | | | |
| | Valued at fair value | Not valued at fair value | Total |
| <u>Assets</u> | | | |
| Cash and deposits at central banks | - | 387,837 | 387,837 |
| Balances due from other banks | - | 356,962 | 356,962 |
| Financial assets held for trading | 1,995,784 | - | 1,995,784 |
| Financial assets at fair value through profit or loss | 80,121 | - | 80,121 |
| Available-for-sale financial assets | 4,423,500 | 16,105 | 4,439,605 |
| Loans and advances to credit institutions | - | 2,692,911 | 2,692,911 |
| Loans and advances to customers | 53,568 | 28,318,459 | 28,372,027 |
| Hedging derivatives | 167,302 | - | 167,302 |
| | <u>6,720,275</u> | <u>31,772,274</u> | <u>38,492,549</u> |
| <u>Liabilities</u> | | | |
| Resources of central banks | - | 4,913,234 | 4,913,234 |
| Financial liabilities held for trading | 1,663,299 | - | 1,663,299 |
| Resources of other credit institutions | - | 3,611,532 | 3,611,532 |
| Resources of customers and other debts | 1,832,183 | 18,011,921 | 19,844,104 |
| Debt securities | 4,574,638 | 2,819,227 | 7,393,865 |
| Hedging derivatives | 282,889 | - | 282,889 |
| Subordinated liabilities | - | 4,328 | 4,328 |
| | <u>8,353,009</u> | <u>29,360,242</u> | <u>37,713,251</u> |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(Translation of notes originally issued in Portuguese – Note 49)

(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

The financial assets and liabilities for which hedge accounting has been applied to are included as valued at fair value, being subject to fair value adjustments on the hedged risk only.

On December 31, 2012 and 2011, the fair value of financial assets and liabilities valued at fair value, or subject to fair value adjustments in accordance with the application of hedge accounting, was as follows:

| | 2012 | | | | | Net book value |
|---|------------------|---------------|------------------|---|-----------------------------|------------------|
| | Acquisition cost | Accruals | Valuation | Value adjustments due to hedging operations | Impairment and depreciation | |
| <u>Assets</u> | | | | | | |
| Financial assets held for trading | 233,413 | - | 2,032,082 | - | - | 2,265,495 |
| Financial assets at fair value through profit or loss | 90,279 | 1,344 | 2,112 | - | - | 93,735 |
| Available-for-sale financial assets | 3,665,652 | 52,586 | (512,366) | 321,577 | (52,270) | 3,475,179 |
| Loans and advances to customers | 43,084 | 381 | - | 6,100 | (19) | 49,546 |
| Hedging derivatives | - | - | 284,850 | - | - | 284,850 |
| | <u>4,032,428</u> | <u>54,311</u> | <u>1,806,678</u> | <u>327,677</u> | <u>(52,289)</u> | <u>6,168,805</u> |
| <u>Liabilities</u> | | | | | | |
| Financial liabilities held for trading | - | - | 2,048,743 | - | - | 2,048,743 |
| Resources of customers and other debts | 2,999,936 | 25,186 | - | 45,294 | - | 3,070,416 |
| Debt securities | 2,612,943 | 34,036 | - | (9,729) | - | 2,637,250 |
| Hedging derivatives | - | - | 455,911 | - | - | 455,911 |
| | <u>5,612,879</u> | <u>59,222</u> | <u>2,504,654</u> | <u>35,565</u> | <u>-</u> | <u>8,212,320</u> |
| <u>2011</u> | | | | | | |
| | Acquisition cost | Accruals | Valuation | Value adjustments due to hedging operations | Impairment and depreciation | Net book value |
| <u>Assets</u> | | | | | | |
| Financial assets held for trading | 286,984 | - | 1,708,800 | - | - | 1,995,784 |
| Financial assets at fair value through profit or loss | 91,202 | 1,340 | (12,421) | - | - | 80,121 |
| Available-for-sale financial assets | 5,127,661 | 83,631 | (939,956) | 210,141 | (57,977) | 4,423,500 |
| Loans and advances to customers | 47,809 | 437 | - | 5,327 | (5) | 53,568 |
| Hedging derivatives | - | - | 167,302 | - | - | 167,302 |
| | <u>5,553,656</u> | <u>85,408</u> | <u>923,725</u> | <u>215,468</u> | <u>(57,982)</u> | <u>6,720,275</u> |
| <u>Liabilities</u> | | | | | | |
| Financial liabilities held for trading | - | - | 1,663,299 | - | - | 1,663,299 |
| Resources of customers and other debts | 1,822,365 | 9,357 | - | 461 | - | 1,832,183 |
| Debt securities | 4,454,614 | 57,156 | - | 62,868 | - | 4,574,638 |
| Hedging derivatives | - | - | 282,889 | - | - | 282,889 |
| | <u>6,276,979</u> | <u>66,513</u> | <u>1,946,188</u> | <u>63,329</u> | <u>-</u> | <u>8,353,009</u> |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(Translation of notes originally issued in Portuguese – Note 49)

(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

The methods used to determine fair value are based on market prices on active markets or other valuation techniques, such as discounted cash flows. On December 31, 2012 and 2011, the book value of the financial instruments valued at fair value or subject to value adjustments due to hedging operations, by valuation methodology, is made up as follows:

| | 2012 | | | |
|--|----------------------------------|-------------------------------|---------------|------------------|
| | Method of determining fair value | | | |
| | Quoted in active markets | Other valuation techniques | | Total |
| | (Level 1) | (Level 2) | (Level 3) | |
| <u>Assets</u> | | | | |
| Financial assets held for trading | 233,612 | 2,031,883 | - | 2,265,495 |
| Financial assets designated at fair value through profit or loss | 93,735 | - | - | 93,735 |
| Available-for-sale financial assets | 3,207,474 | 227,682 | 40,023 | 3,475,179 |
| Loans and advances to customers | - | 49,546 | - | 49,546 |
| Hedging derivatives | - | 284,850 | - | 284,850 |
| | <u>3,534,821</u> | <u>2,593,961</u> | <u>40,023</u> | <u>6,168,805</u> |
| <u>Liabilities</u> | | | | |
| Financial liabilities held for trading | - | 2,048,743 | - | 2,048,743 |
| Resources of customers and other debits | - | 3,070,416 | - | 3,070,416 |
| Debt securities | - | 2,637,250 | - | 2,637,250 |
| Hedging derivatives | - | 455,911 | - | 455,911 |
| | <u>-</u> | <u>8,212,320</u> | <u>-</u> | <u>8,212,320</u> |
| <u>2011</u> | | | | |
| Method of determining fair value | | | | |
| Quoted in active markets | Other valuation techniques | | Total | |
| (Level 1) | (Level 2) | (Level 3) | | |
| <u>Assets</u> | | | | |
| Financial assets held for trading | 287,010 | 1,708,774 | - | 1,995,784 |
| Financial assets designated at fair value through profit or loss | 80,121 | - | - | 80,121 |
| Available-for-sale financial assets | 3,615,430 | 804,088 | 3,982 | 4,423,500 |
| Loans and advances to customers | - | 53,568 | - | 53,568 |
| Hedging derivatives | - | 167,302 | - | 167,302 |
| | <u>3,982,561</u> | <u>2,733,732</u> | <u>3,982</u> | <u>6,720,275</u> |
| <u>Liabilities</u> | | | | |
| Financial liabilities held for trading | - | 1,663,299 | - | 1,663,299 |
| Resources of customers and other debits | - | 1,832,183 | - | 1,832,183 |
| Debt securities | - | 4,574,638 | - | 4,574,638 |
| Hedging derivatives | - | 282,889 | - | 282,889 |
| | <u>-</u> | <u>8,353,009</u> | <u>-</u> | <u>8,353,009</u> |

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(Translation of notes originally issued in Portuguese – Note 49)

(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

In accordance with IFRS 7, the Bank's financial assets and liabilities valued at fair value are classified into three levels:

- Level 1 – Financial instruments recorded at fair value based on quotes published in active markets, comprising mainly government debt, private debt, real estate investment funds and shares.
- Level 2 – Financial instruments recorded at fair value are based on internal valuation models using observable market data as significant inputs. This category includes some securities included in the portfolio of financial assets available for sale and derivative instruments used for hedging and trading. It should be pointed out that the internal valuation models used correspond mainly to discounted cash flow models and "Black-Scholes" based models for options and structured products. The discounted cash flows models use the interest rate curves applicable to each currency observable in the market ("present value method").

For derivative financial instruments, the main valuation techniques were as follows:

| Derivative instrument | Main Valuation Techniques |
|------------------------|---|
| Forwards | Present Value Model |
| Interest Rate Swaps | Present Value Model |
| Currency Swaps | Present Value Model |
| Equity Swaps | Present Value Model |
| FRA's | Present Value Model |
| Currency Options | Black-Scholes Model, Monte Carlo Model |
| Equity Options | Black-Scholes Model, Heston Model |
| Interest Rates Options | Black-Scholes Model, Heath-Jarrow-Morton Model |
| Options - Other | Black-Scholes Model, Monte Carlo Model, Heath-Jarrow-Morton Model |
| Caps/Floors | Black-Scholes Model, Monte Carlo Model, Heath-Jarrow-Morton Model |

- Level 3 – In this level the Bank classifies the valuation of financial instruments that use internal models with some inputs that do not correspond to observable market data. Some unquoted securities for which the Bank uses market data extrapolations were classified in this category.

The most representative interest rate curves by maturity and currency are the following:

| | 31/12/2012 | | 31/12/2011 | |
|-----------|------------|-------|------------|-------|
| | EUR | USD | EUR | USD |
| Overnight | 0.50% | 0.30% | 1.00% | 0.30% |
| 1 month | 0.12% | 0.19% | 1.10% | 1.55% |
| 3 months | 0.19% | 0.25% | 1.40% | 1.85% |
| 6 months | 0.32% | 0.46% | 1.65% | 2.15% |
| 9 months | 0.43% | 0.62% | 1.83% | 2.25% |
| 1 year | 0.55% | 0.77% | 1.98% | 2.40% |
| 3 years | 0.47% | 0.48% | 1.39% | 0.88% |
| 5 years | 0.76% | 0.83% | 1.74% | 1.28% |
| 7 years | 1.11% | 1.25% | 2.07% | 1.69% |
| 10 years | 1.55% | 1.76% | 2.38% | 2.06% |

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(Translation of notes originally issued in Portuguese – Note 49)

(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

On December 31, 2012 and 2011, the book value and fair value of the financial instruments valued at amortised cost or historical cost was the following:

| | 2012 | | |
|--|-------------------|-------------------|--------------------|
| | Book value | Fair value | Difference |
| <u>Assets</u> | | | |
| Cash and deposits at central banks | 352,365 | 352,365 | - |
| Balances due from other banks | 385,323 | 385,323 | - |
| Available-for-sale financial assets | 14,685 | 14,685 | - |
| Loans and advances to banks | 3,097,422 | 3,279,009 | 181,587 |
| Loans and advances to customers | 26,930,103 | 24,481,609 | (2,448,494) |
| | <u>30,779,898</u> | <u>28,512,991</u> | <u>(2,266,907)</u> |
| <u>Liabilities</u> | | | |
| Resources of central banks | 5,837,242 | 4,936,307 | 900,935 |
| Resources of other credit institutions | 1,949,574 | 1,986,334 | (36,760) |
| Resources of customers and other debts | 18,426,758 | 18,619,478 | (192,720) |
| Debt securities | 1,316,269 | 1,062,612 | 253,657 |
| Subordinated liabilities | 4,311 | 4,299 | 12 |
| | <u>27,534,154</u> | <u>26,609,030</u> | <u>925,124</u> |
| | | | |
| | 2011 | | |
| | Book value | Fair value | Difference |
| <u>Assets</u> | | | |
| Cash and deposits at central banks | 387,837 | 387,837 | - |
| Balances due from other banks | 356,962 | 356,962 | - |
| Available-for-sale financial assets | 16,105 | 16,105 | - |
| Loans and advances to banks | 2,692,911 | 2,889,517 | 196,606 |
| Loans and advances to customers | 28,318,459 | 26,139,361 | (2,179,098) |
| | <u>31,772,274</u> | <u>29,789,782</u> | <u>(1,982,492)</u> |
| <u>Liabilities</u> | | | |
| Resources of central banks | 4,913,234 | 4,883,949 | 29,285 |
| Resources of other credit institutions | 3,611,532 | 3,534,077 | 77,455 |
| Resources of customers and other debts | 18,011,921 | 18,070,005 | (58,084) |
| Debt securities | 2,819,227 | 1,740,447 | 1,078,780 |
| Subordinated liabilities | 4,328 | 4,263 | 65 |
| | <u>29,360,242</u> | <u>28,232,741</u> | <u>1,127,501</u> |

If at December 31, 2012 the fair value of most of the debt issued subject to hedging operations included in the debt securities issued had been determined, namely the second and third mortgage bonds issues, the valuation would be less than the respective book value by, approximately, tEuros 28,227 (tEuros 596,042 on December 31, 2011).

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The main assumptions used in the calculation of the fair value, by type of financial instrument, were the following:

- Future cash flows of applications and resources of credit institutions were discounted using the interest rate curves of the money market.
- The fair value of variable rate loans was determined by considering the average spread of the production in the last quarter of the year, for the purpose of discounting the future portfolio cash flows. In the case of fixed rate loans, future cash flows were discounted at the average rates used by the Bank in the last quarter of the year;
- The fair value of demand deposits from clients was considered to be equal to their book value. For term deposits the Bank used the average rates for deposits contracted in the last month of the year for each type of deposit;
- The fair value of debt securities issued was determined by discounting the future cash flows considering the market conditions of similar issues at the end of the year;
- The fair value of subordinated liabilities was determined by discounting the future cash flows at market rates for the residual term of each issue.

The Bank records in the balance sheet the initial gains on financial instruments valued at fair value through other valuation techniques, namely derivative operations agreed with customers classified internally as “Retail clients”.

This procedure was introduced following customer segmentation and, within the terms of IAS 39, considering that in the case of other valuation techniques used for the measurement of fair value of derivative operations with customers classified internally as “Retail clients”, not all the valuation data used can, unquestionably, be considered as observable in the market.

The Group classifies clients internally in accordance with the following criteria:

- Major clients – Corporate and institutional entities (financial sector entities, namely banks and insurance companies and public sector companies);
- Retail clients.

RISK MANAGEMENT

CREDIT RISK

Credit risk management by the Bank includes identification, measurement, integration and evaluation of different credit risk exposures and analysis of return in relation to risk, on an overall basis, as well as for each area of activity.

Credit risk management is provided by an independent area, the Group Risk Area, which is responsible for managing the special client vigilance system, credit risk segmentation based on the characteristics of customers and products and for the scoring systems (applicable to mortgage loans, consumer credit and credit cards) and ratings used by the Bank.

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Counterparty risk consists of the potential credit risk on transactions in financial markets, corresponding to the possibility of non-compliance by the counterparty with the contracted terms and subsequent financial loss for the Bank. Such transactions include the purchase and sale of securities, the contracting of sale transactions with repurchase agreements, the loan of securities and derivative instruments. Considering the complexity and volume of the transactions, as well as the requirements of an adequate control of the consolidated risks with certain customer segments, perimeter control is defined in accordance with the segments involved.

Control of these risks is carried out on a daily basis using an integrated system that records the limits approved, updates the positions in real time, provides information on the limits available and aggregate exposure, also in real time, for the different products and maturities. The system also enables the concentration of risk by groups of customers/counterparties to be controlled on a transversal basis (at several levels).

Derivative position risk (known as Equivalent Credit Risk) is determined as the sum of the present value of each contract (or present cost of substitution) with its Potential Risk, a component that reflects the estimated maximum expected value until maturity, in accordance with the volatility of the underlying market and contracted cash flow structure.

For specific customer segments (namely global corporate customers) the Bank has implemented credit limits that consider economic capital, incorporating variables relating to the credit quality of each counterparty in the quantitative control.

On December 31, 2012 and 2011, the maximum exposure to credit risk and corresponding book value of the financial instruments is made up as follows:

| | 2012 | | 2011 | |
|---|-------------------|-------------------|-------------------|-------------------|
| | Book value | Maximum exposure | Book value | Maximum exposure |
| Cash and deposits at central banks | 352,365 | 352,365 | 387,837 | 387,837 |
| Balances due from other banks | 385,323 | 385,323 | 356,962 | 356,962 |
| Financial assets held for trading | 2,265,495 | 2,265,495 | 1,995,784 | 1,995,784 |
| Financial assets at fair value through profit or loss | 93,735 | 93,735 | 80,121 | 80,121 |
| Available-for-sale financial assets | 3,489,864 | 3,489,864 | 4,439,605 | 4,439,605 |
| Loans and advances to credit institutions | 3,097,422 | 3,097,422 | 2,692,911 | 2,692,911 |
| Loans and advances to customers | 26,979,649 | 32,979,164 | 28,372,027 | 34,382,026 |
| Hedging derivatives | 284,850 | 284,850 | 167,302 | 167,302 |
| Investments in associated companies | 142,994 | 142,994 | 133,052 | 133,052 |
| | <u>37,091,697</u> | <u>43,091,212</u> | <u>38,625,601</u> | <u>44,635,600</u> |
| Guarantees given (Note 28) | <u>1,345,643</u> | <u>1,345,643</u> | <u>2,058,818</u> | <u>2,058,818</u> |

The maximum exposure in "Loans and advances to customers" as at December 31, 2012, includes tEuros 1,496,610 and tEuros 4,502,905 relating to irrevocable credit lines and revocable credit lines, respectively (tEuros 1,217,742 and tEuros 4,792,257 on December 31, 2011, respectively).

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(Translation of notes originally issued in Portuguese – Note 49)

(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

Loans granted

The Bank periodically reviews loans and advances to customers and other receivables in order to identify evidence of impairment. For the purpose of collective analysis of impairment losses, the Bank segments the credit portfolio in accordance with the type of product and type of customer involved in the operations (Note 11). In this respect, on December 31, 2012 and 2011, loans granted to customers without objective evidence of impairment are made up as follows:

| | 2012 | 2011 |
|--|--------------------------|--------------------------|
| Consumer credit | 1,048,143 | 1,111,840 |
| Mortgage loans | 14,823,138 | 15,384,875 |
| Other loans and advances to individuals | 412,023 | 435,914 |
| Credit cards of individuals | 235,682 | 250,675 |
| Total credit without objective evidence of impairment granted to individuals | <u>16,518,986</u> | <u>17,183,304</u> |
| Loans and advances to large companies | 1,540,037 | 1,361,928 |
| Loans and advances to medium-sized companies | 3,934,174 | 4,684,117 |
| Loans and advances to small companies | 582,817 | 652,240 |
| Leasing | 803,190 | 1,045,821 |
| Factoring | 942,936 | 1,271,079 |
| Credit cards | 12,529 | 12,144 |
| Loans and advances to financial institutions | - | 1 |
| Commercial paper | 1,451,056 | 655,200 |
| Total credit without objective evidence of impairment granted to companies | <u>9,266,739</u> | <u>9,682,530</u> |
| Guarantees given | 1,254,586 | 19,888,260 |
| Total credit granted without evidence of impairment | <u><u>27,040,311</u></u> | <u><u>46,754,094</u></u> |

The risk analysis for clients or economic groups where the Bank has an exposure of more than 500,000 Euros are made by risk analysts that follow customers and are supported by a mandatory internally developed rating model approved by regulators. The risk level inherent to the customer is implied in the allocation of internal rating levels, which can go from 1 to 9, a probability of default to a year that the bank monitors and calibrates in a constant and regular form. The rating is determined based on an analysis of the following parameters:

- . Demand/Market;
- . Partners/Management;
- . Access to credit;
- . Profitability;
- . Generation of funds;
- . Solvency.

A classification from 1 (minimum) to 9 (maximum) is attributed to these factors in accordance with the following weighting:

| Weighting parameters | Large Companies | Small and medium size Companies |
|----------------------|-----------------|---------------------------------|
| Demand/Market | 20% | 20% |
| Partners/Management | 15% | 15% |
| Access to credit | 10% | 10% |
| Profitability | 15% | 55% |
| Generation funds | 25% | |
| Solvency | 15% | |

The rating is calculated by analysts, based on information supplied by the customer, general information of the business sector and external databases. The final rating, by each weighting parameter, is subsequently introduced into the Bank's IT system.

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In general terms, the Bank's internal rating classification may be described and classified in the following manner:

Rating 1 – 3: Customer with high credit risk;
 Rating 4 – 6: Customer with moderate credit risk;
 Rating 7 – 9: Customer with low credit risk.

On December 31, 2012 and 2011, the loans granted to companies without objective evidence of impairment, is made up as follows by internal rating:

| | 2012 | | 2011 | |
|---------------------------|----------------|------------------|----------------|------------------|
| | Credit granted | Guarantees given | Credit granted | Guarantees given |
| Rating 7 - 9 | 82,325 | 22,249 | 369,368 | 41,815 |
| Rating 4 - 6 | 5,008,549 | 973,574 | 6,142,092 | 1,214,133 |
| Rating 1 - 3 | 759,243 | 115,581 | 697,212 | 85,918 |
| | 5,850,117 | 1,111,404 | 7,208,672 | 1,341,866 |
| Without Rating | 1,953,037 | 107,950 | 1,806,513 | 160,073 |
| | 7,803,154 | 1,219,354 | 9,015,185 | 1,501,939 |
| Credit cards of companies | 12,529 | - | 12,144 | - |
| Financial institutions | - | 35,628 | 1 | 486,885 |
| Commercial paper | 1,451,056 | - | 655,200 | - |
| | 9,266,739 | 1,254,982 | 9,682,530 | 1,988,824 |

With regard to loans granted to individuals without objective evidence of impairment, provisions obtained from the impairment model in effect in the Bank as at December 31, 2012 and 2011 amounted to tEuros 56,185 and tEuros 37,437, respectively, corresponding to percentages on those dates of 0.34% and 0.22%, respectively.

On December 31, 2012 and 2011, loans granted to customers with objective evidence of impairment, were made up as follows:

| | 2012 | 2011 |
|---------------------------|-----------|-----------|
| Performing loans | 1,072,211 | 1,409,667 |
| Overdue loans | | |
| . Up to 90 days | 46,934 | 54,267 |
| . Between 90 and 180 days | 97,166 | 97,880 |
| . Over 180 days | 882,487 | 529,589 |
| | 1,026,587 | 681,736 |
| | 2,098,798 | 2,091,403 |
| Guarantees given | 91,057 | 70,558 |

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As at December 31, 2012 and 2011, overdue credit or impaired credit determined by specific analysis guaranteed by mortgage, pledged deposits at the Bank, debt securities issued by the Bank or with no guarantee is made up as follows:

| | 2012 | | 2011 | |
|---|-----------------------|-------------------------------|-----------------------|-------------------------------|
| | Outstanding principal | Value of guarantee/collateral | Outstanding principal | Value of guarantee/collateral |
| Guarantees in excess of the principal due | 368,871 | 963,298 | 982,399 | 2,107,478 |
| Guarantees lower than the principal due | 350,710 | 82,764 | 584,012 | 204,475 |
| Without guarantee | 1,303,597 | - | 926,700 | - |
| | <u>2,023,178</u> | | <u>2,493,111</u> | |

As at December 31, 2012 and 2011, the book value of executed guarantees and other collateral relating to credit granted amounted to tEuros 272,476 and tEuros 215,390, respectively, and are made up as follows:

| | 2012 | 2011 |
|---|------------------|-----------------|
| Non-current assets held for sale (Note 13): | | |
| . Properties received as settlement of defaulting loans | 245,156 | 177,737 |
| . Participation units | 18,663 | - |
| . Equipment | 5,558 | 3,982 |
| Other assets received as settlement of defaulting loans (Note 17) | 104,672 | 89,888 |
| Financial assets available for sale | <u>22,121</u> | <u>40,784</u> |
| | <u>396,170</u> | <u>312,391</u> |
| Impairment of non-current assets held for sale (Note 13): | | |
| . Properties received as settlement of defaulting loans | (71,078) | (53,639) |
| . Participation units | (4,000) | - |
| . Equipment | (3,574) | (2,785) |
| Impairment of other assets received as settlement of defaulting loans (Note 17) | (22,921) | (18,456) |
| Impairment of financial assets available for sale | <u>(22,121)</u> | <u>(22,121)</u> |
| | <u>(123,694)</u> | <u>(97,001)</u> |
| | <u>272,476</u> | <u>215,390</u> |

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As at December 31, 2012 and 2011, the book value referring to debt instruments is made up as follows, by external rating, in accordance with Standard & Poor's rating:

| | <u>2012</u> | <u>2011</u> |
|---|------------------|------------------|
| Other financial assets at fair value through profit or loss | | |
| Rating S&P | | |
| BBB+ / BBB / BBB- | - | 80,121 |
| BB+ / BB / BB- | 93,735 | - |
| | <u>93,735</u> | <u>80,121</u> |
| Available-for-sale financial assets | | |
| Rating S&P | | |
| AA+ / AA / AA- | 7,948 | 1,628,499 |
| BBB+ / BBB / BBB- | 981,608 | 1,578,621 |
| BB+ / BB / BB- | 1,658,576 | 209,729 |
| B+ / B / B- | 291,757 | - |
| Without external rating | 339,241 | 954,434 |
| | <u>3,279,130</u> | <u>4,371,283</u> |
| | <u>3,372,865</u> | <u>4,451,404</u> |

In cases in which Standard & Poor's rating was not available, the ratings of the agencies Moody's or Fitch are presented.

LIQUIDITY RISK

The liquidity risk management policy is decided by the top level area in the organization structure responsible for Asset and Liability Management (ALM) and the Assets and Liabilities Committee (ALCO), which is chaired by the President of the Executive Committee and includes the members of the Executive Committee responsible for the Financial, Treasury, Commercial, Marketing and International Areas. The ALCO Committee meets monthly and analyses balance sheet risks and strategic options.

The following balance sheet risk management limits are defined for the ALM Area:

- Limits aimed to control interest rate risk, namely financial margin (NIM) sensitivity and asset value (MVE) sensitivity to unexpected fluctuations in interest rates; and
- Limits aimed to control liquidity risk through liquidity coefficient and accumulated net illiquidity indicators.

The Group's financing policy considers the evolution of the balance sheet components, the structural position of terms to maturity of assets and liabilities, the net inter-bank indebtedness level given the credit lines available, dispersion of the maturities and minimization of funding activity related costs. In this respect, the medium term bonds issued to retail banking clients contribute to the structural adequacy.

Under its liquidity policy, as at December 31, 2012 the Bank has a Euro Medium Term Notes (EMTN) program, of which tEuros 160,530 has been issued.

It should be noted that the Bank does not analyse the liquidity risk of financial instruments held for trading.

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The contractual projected cash flows of financial instruments (not discounted) as at December 31, 2012 and 2011 were as follows:

| | 2012 | | | | | | | Total |
|---|------------------|------------------|-------------------------|-------------------|-------------------|-------------------|----------------|-------------------|
| | On demand | Up to 3 months | From 3 months to 1 year | From 1 to 3 years | From 3 to 5 years | Over 5 years | Undetermined | |
| Assets | | | | | | | | |
| Cash and deposits at central banks | 210,893 | 265 | 811 | 2,152 | 2,155 | 189,963 | - | 406,239 |
| Balances due from other banks | 385,323 | - | - | - | - | - | - | 385,323 |
| Financial assets held for trading | 2,265,495 | - | - | - | - | - | - | 2,265,495 |
| Financial assets at fair value through profit or loss | - | - | 94,901 | - | - | - | - | 94,901 |
| Available-for-sale financial assets | 2 | 3,394 | 328,007 | 1,380,559 | 408,460 | 2,049,478 | 254,623 | 4,424,523 |
| Loans and advances to credit institutions | 1,121,616 | 62,420 | 41,207 | 1,621,882 | 367,855 | 88,395 | - | 3,303,375 |
| Loans and advances to customers | 502,799 | 2,746,191 | 4,504,003 | 4,864,323 | 3,258,002 | 15,457,201 | - | 31,332,519 |
| Hedging derivatives | 284,850 | - | - | - | - | - | - | 284,850 |
| Investments in associates | - | - | - | - | - | - | 142,994 | 142,994 |
| | 4,770,978 | 2,812,270 | 4,968,929 | 7,868,916 | 4,036,472 | 17,785,037 | 397,617 | 42,640,219 |
| Liabilities | | | | | | | | |
| Resources of central banks | 800,116 | - | - | 5,115,850 | - | - | - | 5,915,966 |
| Financial liabilities held for trading | 2,048,743 | - | - | - | - | - | - | 2,048,743 |
| Resources of other credit institutions | 382,424 | 980,845 | 27,004 | 325,569 | 277,780 | - | - | 1,993,622 |
| Resources of customers and other debts | 6,157,636 | 3,934,261 | 4,749,942 | 4,967,092 | 1,954,508 | 467,408 | - | 22,230,847 |
| Debt securities | (9,730) | 37,907 | 1,158,565 | 1,757,213 | 252,846 | 866,583 | - | 4,063,384 |
| Hedging derivatives | 455,911 | - | - | - | - | - | - | 455,911 |
| Subordinated liabilities | - | 4,325 | - | - | - | - | - | 4,325 |
| | 9,835,100 | 4,957,338 | 5,935,511 | 12,165,724 | 2,485,134 | 1,333,991 | - | 36,712,798 |
| 2011 | | | | | | | | |
| | On demand | Up to 3 months | From 3 months to 1 year | From 1 to 3 years | From 3 to 5 years | Over 5 years | Undetermined | Total |
| Assets | | | | | | | | |
| Cash and deposits at central banks | 186,840 | 508 | 1,535 | 4,076 | 4,081 | 290,803 | - | 487,843 |
| Balances due from other banks | 356,962 | - | - | - | - | - | - | 356,962 |
| Financial assets held for trading | 1,995,784 | - | - | - | - | - | - | 1,995,784 |
| Financial assets at fair value through profit or loss | - | - | 4,909 | 94,901 | - | - | - | 99,810 |
| Available-for-sale financial assets | 34,652 | 1,095,018 | 239,605 | 1,439,120 | 881,861 | 2,317,414 | 132,061 | 6,139,731 |
| Loans and advances to credit institutions | 1,318,976 | 587,418 | 6,965 | 79,838 | 659,418 | 364,647 | - | 3,017,262 |
| Loans and advances to customers | 320,687 | 3,160,729 | 5,293,895 | 6,481,685 | 4,245,405 | 14,734,212 | - | 34,236,613 |
| Hedging derivatives | 167,302 | - | - | - | - | - | - | 167,302 |
| Investments in associates | - | - | - | - | - | - | 133,052 | 133,052 |
| | 4,381,203 | 4,843,673 | 5,546,909 | 8,099,620 | 5,790,765 | 17,707,076 | 265,113 | 46,634,359 |
| Liabilities | | | | | | | | |
| Resources of central banks | - | 2,517,830 | - | - | 2,475,600 | - | - | 4,993,430 |
| Financial liabilities held for trading | 1,663,299 | - | - | - | - | - | - | 1,663,299 |
| Resources of other credit institutions | 898,441 | 1,767,346 | 52,556 | 196,904 | 700,795 | 95,203 | - | 3,711,245 |
| Resources of customers and other debts | 5,659,027 | 5,445,875 | 4,596,317 | 2,387,104 | 2,141,908 | 199,668 | - | 20,429,899 |
| Debt securities | 62,919 | 100,261 | 1,825,804 | 3,692,185 | 693,491 | 1,655,971 | - | 8,030,631 |
| Hedging derivatives | 282,889 | - | - | - | - | - | - | 282,889 |
| Subordinated liabilities | - | 4,350 | - | - | - | - | - | 4,350 |
| | 8,566,575 | 9,835,662 | 6,474,677 | 6,276,193 | 6,011,794 | 1,950,842 | - | 39,115,743 |

The projected cash flows of the financial instruments were determined based on principles and assumptions used by the Group to manage and control liquidity resulting from its operations, namely the following:

- The projected cash flows of assets and liabilities with variable remuneration related to the interest rate curve were calculated considering the forward interest rate curve;
- Financial instruments classified as “non-structural” were considered as maturing on demand, except for investments in associates and equity instruments recorded as available-for-sale assets, which were considered of undetermined maturity. Non-structural assets and liabilities correspond to assets not subject to changes in interest rate (cash, balances due from banks, equity instruments classified as available-for-sale financial assets and investments in associates) and assets and liabilities held for trading, the management of which is based on the control of the exposure to the market risk. In this regard, the Group considers the fair value of assets and liabilities held for trading as being its market value on demand;

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- Credit line operations without defined maturity or periodically renewable dates, such as bank overdrafts and current account credit lines, were considered to have an average maturity of 25 months;
- The projected cash flows of demand deposits were considered as being payable on demand.

MARKET RISK

Market risk generally consists in the potential fluctuation of a financial asset's value due to unanticipated variations in the market variables, such as interest rates, exchange rates, credit spreads, equity security prices, precious metals and commodities.

The standard methodology applied for the Santander Totta Group's trading activity is Value at Risk (VaR). Historical simulation with a 99% confidence level and a time horizon of one day is used as the basis, statistical adjustments having been applied, to enable the more recent occurrences that affect the level of risk assumed to be included rapidly and effectively. This measure is only used in the Group's treasury management, the Bank using specific sensitivity measures.

The VaR calculated represents a daily estimate of the maximum potential risk under normal market conditions (individually by portfolio/business sector and for the overall positions), within the underlying assumptions of the model.

In addition, other measures are carried out that enable additional risk control to be maintained. In abnormal market conditions stress testing is carried out. This consists of defining extreme behavioural scenarios with different financial variables, in order to obtain the corresponding potential impact on results. In short, the analysis of scenarios tries to identify the potential risk in extreme market conditions and scenarios at the limits of probability, not covered by VaR.

In parallel with this, daily positions are also monitored, with an exhaustive control being made of changes in the portfolios so as to detect the existence of possible situations that require immediate correction. A daily income statement is prepared in order to identify the impact of changes in variables or in the composition of the portfolios.

The Bank uses sensitivity measures and equivalent positions. In the case of interest rate it uses the BPV – estimated impact on results of parallel changes in interest rate curves. Because of the unusual nature of derivative operations, specific sensitivity measures are carried out daily, namely calculation of sensitivity to changes in the underlying prices (delta and gamma), volatility (vega) and time (theta).

Quantitative limits, classified into two groups, are used for the trading portfolio, based on the following objectives:

- Limits aimed at protecting the volume of potential losses (VaR, Equivalent positions and sensitivity); and
- Limits aimed at protecting the volume of effective losses or protecting the results already achieved during the period (Loss Triggers and Stop Losses).

The model used to analyse interest rate structural risk enables all the factors relating to balance sheet market risks to be controlled, namely the risk resulting directly from change in the yield curve, given the existing indexing and re-pricing structure that determine the sensitivity of the financial margin and sensitivity of the asset value of balance sheet instruments.

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Interest rate risk

On December 31, 2012 and 2011, financial instruments by exposure to interest rate risk, are as follows:

| | 2012 | | Not subject to interest rate risk | Derivatives | Total |
|---|-------------------|-------------------|--------------------------------------|------------------|-------------------|
| | Exposure to | | | | |
| | Fixed rate | Variable rate | | | |
| <u>Assets</u> | | | | | |
| Cash and deposits at central banks | - | 141,602 | 210,763 | - | 352,365 |
| Balances due from other banks | - | - | 385,323 | - | 385,323 |
| Financial assets held for trading | - | - | 233,639 | 2,031,856 | 2,265,495 |
| Other financial assets at fair value through profit or loss | 90,279 | - | 3,456 | - | 93,735 |
| Available-for-sale financial assets | 2,880,140 | 551,079 | 58,645 | - | 3,489,864 |
| Loans and advances to credit institutions | 1,717,489 | 1,347,731 | 32,202 | - | 3,097,422 |
| Loans and advances to customers | 1,639,586 | 25,224,780 | 115,283 | - | 26,979,649 |
| Hedging derivatives | - | - | - | 284,850 | 284,850 |
| | <u>6,327,494</u> | <u>27,265,192</u> | <u>1,039,311</u> | <u>2,316,706</u> | <u>36,948,703</u> |
| <u>Liabilities</u> | | | | | |
| Resources of central banks | - | 5,800,016 | 37,226 | - | 5,837,242 |
| Financial liabilities held for trading | - | - | - | 2,048,743 | 2,048,743 |
| Resources of other credit institutions | 1,512,634 | 272,851 | 164,089 | - | 1,949,574 |
| Resources of customers and other debts | 16,251,049 | 4,912,351 | 333,774 | - | 21,497,174 |
| Debt securities | 2,629,994 | 1,300,370 | 23,155 | - | 3,953,519 |
| Hedging derivatives | - | - | - | 455,911 | 455,911 |
| Subordinated liabilities | - | 4,275 | 36 | - | 4,311 |
| | <u>20,393,677</u> | <u>12,289,863</u> | <u>558,280</u> | <u>2,504,654</u> | <u>35,746,474</u> |
| <u>Assets</u> | | | | | |
| Cash and deposits at central banks | - | 201,130 | 186,707 | - | 387,837 |
| Balances due from other banks | - | - | 356,962 | - | 356,962 |
| Financial assets held for trading | - | - | 287,032 | 1,708,752 | 1,995,784 |
| Other financial assets at fair value through profit or loss | 91,202 | - | (11,081) | - | 80,121 |
| Available-for-sale financial assets | 4,190,407 | 828,000 | (578,802) | - | 4,439,605 |
| Loans and advances to credit institutions | 2,248,983 | 305,621 | 138,307 | - | 2,692,911 |
| Loans and advances to customers | 2,141,904 | 26,135,221 | 94,902 | - | 28,372,027 |
| Hedging derivatives | - | - | - | 167,302 | 167,302 |
| | <u>8,672,496</u> | <u>27,469,972</u> | <u>474,027</u> | <u>1,876,054</u> | <u>38,492,549</u> |
| <u>Liabilities</u> | | | | | |
| Resources of central banks | - | 4,900,007 | 13,227 | - | 4,913,234 |
| Financial liabilities held for trading | - | - | - | 1,663,299 | 1,663,299 |
| Resources of other credit institutions | 2,850,564 | 617,229 | 143,739 | - | 3,611,532 |
| Resources of customers and other debts | 14,403,256 | 5,177,142 | 263,706 | - | 19,844,104 |
| Debt securities | 4,838,286 | 2,432,154 | 123,425 | - | 7,393,865 |
| Hedging derivatives | - | - | - | 282,889 | 282,889 |
| Subordinated liabilities | - | 4,274 | 54 | - | 4,328 |
| | <u>22,092,106</u> | <u>13,130,806</u> | <u>544,151</u> | <u>1,946,188</u> | <u>37,713,251</u> |

Financial instruments – structural balance (excluding assets and liabilities held for trading)

The methodology used for the calculation of the sensitivity of the net asset value simulates the variation in the market value of assets and liabilities, based on changes of 100 basis points (bp's) in the forward interest rate curve. This methodology uses the following parameters and assumptions:

- all assets and liabilities that are sensitive to variations in interest rates are identified, that is, whose value and corresponding contribution to financial margin change as a result of changes in market rates;
- the assets and liabilities are grouped in accordance with their exposure to interest rate risk;

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- future cash flows, duly distributed by the re-pricing dates (variable rate) or maturity dates (fixed rate), are calculated for each sensitive operation (contract);
- operations are sub-grouped by re-pricing/maturity date for each previously defined group;
- the intended time intervals for measurement of the interest rate gaps are defined;
- for each group, the flows are re-grouped based on the intervals created;
- for each product considered to be sensitive, but which does not have a defined maturity date, the distribution parameters are estimated based on previously studied behavioural models; and
- the total inflows and outflows are calculated for each interval and the difference between them, corresponding to the interest rate risk gap, is determined for each interval.

The interest rate gap enables an approximation to be made of the sensitivity of the asset value and the financial margin to variations in market rates. This approximation uses the following assumptions:

- the volumes remain constant in the balance sheet and are automatically renewed;
- the movement in interest rates are assumed to be parallel, while the possibility of actual changes for different terms of the interest rate curve is not considered; and
- different elasticity between the various products is not considered.

In terms of variation in net asset value, increases in interest rates assume a decrease in the amount of the intervals with positive gaps and an increase in the value of the negative gaps. A decrease in interest rates has the opposite effect.

General assumptions of this interest rate sensitivity analysis

- Evolution of the balance sheet – a static balance sheet is assumed, under which the amounts of the contracts that mature are replaced by new operations of the same amount, so that the balance sheet balances remain constant during the period under analysis;
- Maturities and re-pricing – the actual maturity and re-pricing dates of the operations are considered. The value of the assets and liabilities that do not change with changes in interest rates are not considered to be sensitive;
- Indexing factors – the indexing factors defined contractually are considered, and for simulation purposes a spot curve as at the valuation date with a forward underlying curve is used; and
- New business features (term, spread, indexing factor and other) – the conditions applied in the budget for each product are used. When these features cease to be within market conditions for certain products, the average conditions in place in the last month or new commercial directives for each product under review is used.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(Translation of notes originally issued in Portuguese – Note 49)

(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

As at December 31, 2012 and 2011, the impact in the value of financial instruments sensitive to interest rate of changes of 100 basis points (bp's), over a time frame of one year, correspond to:

| | 2012 | | 2011 | |
|---|----------------------|----------------------|----------------------|----------------------|
| | Change + 100 bp's | Change - 100 bp's | Change + 100 bp's | Change - 100 bp's |
| <u>Assets</u> | | | | |
| Cash and deposits at central banks | 1,379 | (759) | 1,954 | (1,954) |
| Available-for-sale financial assets | 3,855 | (2,472) | 2,503 | (2,499) |
| Loans and advances to credit institutions | 19,133 | (11,033) | 3,076 | (3,077) |
| Loans and advances to customers | 202,472 | (110,796) | 203,667 | (203,378) |
| | <u>226,839</u> | <u>(125,060)</u> | <u>211,200</u> | <u>(210,908)</u> |
| Hedging derivatives | <u>(36,845)</u> | <u>21,261</u> | <u>(37,970)</u> | <u>37,966</u> |
| <u>Liabilities</u> | | | | |
| Resources of central banks | 57,222 | (39,964) | 47,278 | (47,278) |
| Resources of other credit institutions | 21,464 | (13,221) | 11,853 | (11,844) |
| Resources of customers and other debts | 80,401 | (48,644) | 88,286 | (84,198) |
| Debt securities | 10,131 | (6,191) | 18,692 | (18,654) |
| | <u>169,218</u> | <u>(108,020)</u> | <u>166,109</u> | <u>(161,974)</u> |

Financial instruments held for trading

Besides the Bank's own calculation methodology, the basic parameters for the calculation of VaR are as follows:

- Time horizon: The period of time used for calculating potential losses on a portfolio, for measuring VaR (daily) is 1 day;
- Confidence level: both VaR (potential loss) and VaE (potential gain) are determined with a confidence level of 99% (1% and 99%, respectively, of the distribution of losses and gains);
- Exponential deterioration factor: Enables the amount of change in market factors to be exponentially weighted over time, by giving less weight to more distant observations in time. The exponential deterioration factor applied is calculated periodically by Market Risk Methodology.

In any case, the values of VaR are those which are greater when the calculation is made with the factor of deterioration in force and the calculation with uniform weights.

- Currency of calculation: VaR calculations are made in Euros, which ensures that local currency is the risk currency. VaR results are reported in US Dollars in order to allow accumulation of different units; and
- The time window of market data: A 2 year time window is used or at least 520 items of data obtained from the VaR calculation reference date going back in time.

The calculation of the VaR Percentile assumes that the set of 520 observations considered all have the same weight. The VaR Weighted Percentile assumes the granting of a significantly higher weight to the more recent observations in relation to the reference date of the analysis.

Historic simulation consists of using historic changes as a distribution model of possible changes in risk factors. Therefore the period chosen must be sufficiently long and significant, so that all the interactions between the market factors, the volatility and correlation between them, are well reflected in the historical period selected.

In addition, a complete revaluation of the portfolio requires valuation for each of the instruments, using the respective mathematical expression in order to obtain the market value of each individual position. Upon using revaluation methods, the implicit nonlinear effects on certain financial products as a result of market factor changes are calculated and retained in the VaR amounts.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(Translation of notes originally issued in Portuguese – Note 49)

(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

On December 31, 2012 and 2011, the VaR associated to the interest rate risk corresponds to:

| | <u>2012</u> | <u>2011</u> |
|----------------------------|-------------|-------------|
| VaR Percentil 99% | (9) | (34) |
| VaR Weighted Percentil 99% | (13) | (25) |

Foreign exchange risk

The profile defined for foreign exchange risk is very conservative and is based on the hedging policy adopted. Implementation of the policy is a responsibility of the Treasury Area so that the risks involved are maintained at a low level, this being achieved mainly through currency swaps. Exchange risk limits are established and monitored by the Market Risk Area.

On December 31, 2012 and 2011, financial instruments by currency are as follows:

| | <u>2012</u> | | | <u>Total</u> |
|---|-------------------|-------------------|-------------------------|-------------------|
| | <u>Euros</u> | <u>US Dollars</u> | <u>Other currencies</u> | |
| <u>Assets</u> | | | | |
| Cash and deposits at central banks | 346,048 | 3,736 | 2,581 | 352,365 |
| Balances due from other banks | 357,445 | 12,559 | 15,319 | 385,323 |
| Financial assets held for trading | 2,263,593 | 1,871 | 31 | 2,265,495 |
| Financial assets at fair value through profit or loss | 93,735 | - | - | 93,735 |
| Available-for-sale financial assets | 3,481,916 | 7,948 | - | 3,489,864 |
| Loans and advances to credit institutions | 2,704,835 | 352,396 | 40,191 | 3,097,422 |
| Loans and advances to customers | 26,912,436 | 37,617 | 29,596 | 26,979,649 |
| Hedging derivatives | 284,180 | 670 | - | 284,850 |
| | <u>36,444,188</u> | <u>416,797</u> | <u>87,718</u> | <u>36,948,703</u> |
| <u>Liabilities</u> | | | | |
| Resources of central banks | 5,837,242 | - | - | 5,837,242 |
| Financial liabilities held for trading | 2,046,582 | 2,085 | 76 | 2,048,743 |
| Resources of other credit institutions | 1,576,925 | 366,025 | 6,624 | 1,949,574 |
| Resources of customers and other debts | 20,491,407 | 826,056 | 179,711 | 21,497,174 |
| Debt securities | 3,953,519 | - | - | 3,953,519 |
| Hedging derivatives | 454,133 | 1,778 | - | 455,911 |
| Subordinated liabilities | 4,311 | - | - | 4,311 |
| | <u>34,364,119</u> | <u>1,195,944</u> | <u>186,411</u> | <u>35,746,474</u> |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(Translation of notes originally issued in Portuguese – Note 49)

(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

| | 2011 | | | Total |
|---|-------------------|------------------|------------------|-------------------|
| | Euros | US Dollars | Other currencies | |
| <u>Assets</u> | | | | |
| Cash and deposits at central banks | 382,103 | 3,631 | 2,103 | 387,837 |
| Balances due from other banks | 320,314 | 23,126 | 13,522 | 356,962 |
| Financial assets held for trading | 1,988,164 | 7,472 | 148 | 1,995,784 |
| Financial assets at fair value through profit or loss | 80,121 | - | - | 80,121 |
| Available-for-sale financial assets | 4,429,999 | 9,606 | - | 4,439,605 |
| Loans and advances to credit institutions | 2,295,560 | 378,576 | 18,775 | 2,692,911 |
| Loans and advances to customers | 28,281,995 | 51,966 | 38,066 | 28,372,027 |
| Hedging derivatives | 166,846 | 456 | - | 167,302 |
| | <u>37,945,102</u> | <u>474,833</u> | <u>72,614</u> | <u>38,492,549</u> |
| <u>Liabilities</u> | | | | |
| Resources of central banks | 4,913,234 | - | - | 4,913,234 |
| Financial liabilities held for trading | 1,655,678 | 7,473 | 148 | 1,663,299 |
| Resources of other credit institutions | 3,126,454 | 475,918 | 9,160 | 3,611,532 |
| Resources of customers and other debts | 18,794,630 | 891,766 | 157,708 | 19,844,104 |
| Debt securities | 7,393,865 | - | - | 7,393,865 |
| Hedging derivatives | 282,079 | 810 | - | 282,889 |
| Subordinated liabilities | 4,328 | - | - | 4,328 |
| | <u>36,170,268</u> | <u>1,375,967</u> | <u>167,016</u> | <u>37,713,251</u> |

On December 31, 2012 and 2011, the VaR associated to foreign exchange risk corresponds to:

| | 2012 | 2011 |
|----------------------------|------|------|
| VaR Percentil 99% | (11) | (16) |
| VaR Weighted Percentil 99% | (9) | (9) |

Equity risk of assets**Financial instruments held for trading**

On December 31, 2012 and 2011, the Bank had no equity risk of its financial instruments held for trading, therefore the VaR related to this risk is zero.

48. **CAPITAL MANAGEMENT**

BST endeavours to have significant financial stability through maintenance of an adequate equity ratio – relationship between Eligible Equity Funds capital and assets weighted by risk - above 8%, which is the minimum legal ratio requirement established under Bank of Portugal Notice no 5/2007..

The dividend distribution policy is subject to the maintenance of a capital base that enables the Bank to sustain the development of its operations within its risk policies.

As from June 2009, BST has used the mixed method for credit risk, namely the advanced method (IRB) for some portfolios and the standard method for other portfolios (sovereign risk, cards and small businesses). The cards portfolio began to be treated in accordance with the IRB method as from March 2011 and the small business portfolio as from December 2012. Sovereign risk and manual operations are treated using the standard method.

As from December 2010, BST has used the mixed method for market risk, namely internal models for most of the trading derivatives (IRB) and the standard method for the rest of the trading portfolio.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

(Translation of notes originally issued in Portuguese – Note 49)

(Amounts expressed in thousands of Euros - tEuros, unless otherwise expressly indicated)

In June of 2012, BST started to use the standard method for determining the requirements of operating risk, before which it used the basic indicator method.

The following table summarizes the composition of regulatory capital and ratios of the Bank, at the end of 2012 and 2011 (amounts in millions of Euros):

| | Dez12 (*) | Dez11 |
|--|-----------|--------|
| A - BASE OWN FUNDS (TIER I) | 2,069 | 2,141 |
| Share Capital | 943 | 943 |
| Reserves and Retained earnings (excluding Minority Interest) | 967 | 976 |
| Minority Interest | 449 | 475 |
| IAS adoption impacts (transitory regime) | 28 | 57 |
| Deductions to base own funds | -318 | -310 |
| B - COMPLEMENTARY OWN FUNDS (TIER II) | 0 | 0 |
| Perpetual subordinated liabilities | 4 | 4 |
| Terms subordinated liabilities | 0 | 0 |
| Revaluation Reserves | 24 | 23 |
| Other elements/deductions to complementary own funds | -28 | -27 |
| C - DEDUCTIONS FROM TO OWN FUNDS | -7 | -6 |
| D - TOTAL OWN FUNDS (A+B+C) | 2,062 | 2,135 |
| E - ASSETS WEIGHTED BY RISK | 18,127 | 20,783 |

| CAPITAL RATIOS | Dez12 (*) | Dez11 |
|-------------------------------------|-----------|-------|
| TIER I (A/E) | 11.4% | 10.3% |
| CORE CAPITAL | 9.9% | 9.1% |
| TIER II (B/E) | 0.0% | 0.0% |
| CAPITAL ADEQUACY RATIO (D/E) | 11.4% | 10.3% |

(*) In accordance with Instruction 16/2004 of the Bank of Portugal, excluding the income generated in 2012, the capital adequacy ratio is 11.4%, TIER I is 11.4% and Core Tier I is 9.8%.

BST's solvency ratios increased during 2012. The Tier I and the core capital ratios increased from 9.1% and 10.3% in December 2011 to 9.9% and 11.4%, respectively, in December 2012. The equity adequacy ratio also reached 11.4% in December 2012. The contributing factors to this improvement were the incorporation of the results for 2012 and the deleveraging process carried out by the Bank.

49. NOTE ADDED FOR TRANSLATION

These financial statements are a translation of the financial statements originally issued in Portuguese language. In the event of discrepancies, the Portuguese language version prevails.

BANCO SANTANDER TOTTA, S.A.

DEBT SECURITIES ISSUED AS AT DECEMBER 31, 2012 (Note 21)

(Amounts expressed in thousands of Euros – tEuros)

(Translation of Annex I originally issued in Portuguese - Note 49)

| Securities issued | Currency | Amount of the issue | | | Accrual | Value adjustments of hedging operations | Total Consolidated Balance Sheet | Interest Rate | Issue Date | Maturity Date | Index |
|--|----------|---------------------|----------------------------|-------------------------------|---------------|---|--|------------------|---------------|------------------|---|
| | | Total | Subscribed by the Group | Consolidated Balance Sheet | | | | | | | |
| Bonds issued | | | | | | | | | | | |
| Bonds | | | | | | | | | | | |
| Latin America | EUR | 2,175 | - | 2,175 | 35 | 33 | 2,243 | Floating | 20-Mai-2011 | 20-Mai-2014 | Basket of Funds |
| Latin America Top 3 | EUR | 99,997 | - | 99,997 | 2,120 | 1,481 | 103,598 | Floating | 1-Ago-2011 | 31-Out-2014 | Index FTSE Latibex Top |
| AutoCallable 80-20 | EUR | 1,611 | - | 1,611 | - | (217) | 1,394 | Floating | 7-Jun-2011 | 7-Jun-2013 | Basket of shares |
| AutoCallable 80-20 2nd series | EUR | 2,950 | - | 2,950 | - | (147) | 2,803 | Floating | 30-Ago-2010 | 30-Ago-2013 | Basket of shares |
| AutoCallable 85-15 | EUR | 570 | - | 570 | - | (58) | 512 | Floating | 1-Ago-2011 | 31-Out-2014 | Index FTSE Latibex Top |
| USA | EUR | 74,607 | - | 74,607 | 1,688 | 892 | 77,187 | Floating | 30-Jun-2011 | 30-Jun-2014 | Index Standard & Poor's 500 |
| Europe 155 | EUR | 1,920 | - | 1,920 | - | (14) | 1,906 | Floating | 28-Jun-2010 | 28-Jun-2014 | Stock exchange index |
| Europe 5 | EUR | 7,424 | - | 7,424 | - | (11) | 7,413 | Floating | 8-Mar-2010 | 8-Mar-2013 | Basket of shares |
| Europe 5 2nd series | EUR | 3,094 | - | 3,094 | - | (3) | 3,091 | Floating | 25-Mai-2010 | 25-Mai-2013 | Basket of shares |
| Performance Mais | EUR | 63,096 | 6,367 | 56,729 | 60 | 3,131 | 59,920 | Floating | 24-Nov-2009 | 24-Nov-2014 | Basket of indexes |
| Performance Mais II | EUR | 13,731 | - | 13,731 | 4 | 699 | 14,434 | Floating | 22-Dez-2009 | 15-Jan-2015 | Basket of indexes |
| Rendimento Europeu | EUR | 99,795 | 12,434 | 87,361 | 411 | 5,004 | 92,776 | Floating | 6-Ago-2009 | 6-Ago-2014 | Stock exchange index |
| Rendimento Global | EUR | 3,767 | - | 3,767 | - | (1) | 3,766 | Floating | 18-Jan-2010 | 18-Jan-2013 | Basket of shares |
| ST Diversificação Invest 2º amortização Clientes | EUR | 28,008 | 8,977 | 19,031 | 1,593 | 2,434 | 23,058 | Floating | 17-Mar-2009 | 28-Mar-2013 | EUR/USD |
| ST Diversificação Invest 3º amortização Clientes | EUR | 19,817 | 786 | 19,031 | - | - | 19,031 | Floating | 17-Mar-2009 | 28-Mar-2015 | Basket of indexes |
| ST Diversificação Invest 4º amortização Clientes | EUR | 23,913 | 4,882 | 19,031 | - | - | 19,031 | Floating | 17-Mar-2009 | 28-Mar-2017 | Basket of indexes |
| Top Germany | EUR | 65,042 | - | 65,042 | 1,224 | 1,893 | 68,159 | Floating | 14-Fev-2011 | 13-Fev-2015 | Basket of shares |
| Top Germany February 2011 | EUR | 57,892 | - | 57,892 | 1,316 | 1,469 | 60,677 | Floating | 9-Mar-2011 | 9-Mar-2015 | Basket of shares |
| Appreciation China | EUR | 56,379 | - | 56,379 | 980 | 1,262 | 58,621 | Floating | 11-Abr-2011 | 2-Abr-2015 | Index FTSE China 25 |
| Appreciation Dollar | EUR | 3,645 | - | 3,645 | - | (4) | 3,641 | Floating | 12-Abr-2010 | 12-Abr-2013 | EUR/USD |
| Appreciation Performance 5 years | EUR | 21,533 | - | 21,533 | 243 | 319 | 22,095 | Floating | 30-Set-2010 | 30-Set-2015 | Basket of indexes |
| Appreciation Performance 5 years OCTOBER 2010 | EUR | 9,994 | - | 9,994 | 108 | 105 | 10,207 | Floating | 2-Nov-2010 | 2-Nov-2015 | Basket of indexes |
| | | 660,960 | 33,446 | 627,514 | 9,782 | 18,267 | 655,563 | | | | |
| Covered bonds | | | | | | | | | | | |
| Covered Mortgage Bonds 2nd Issue | EUR | 1,000,000 | 125,750 | 874,250 | 4,956 | 36,591 | 915,797 | 3.25% | 21-Out-2009 | 21-Out-2014 | Fixed interest rate |
| Covered Mortgage Bonds 3rd Issue | EUR | 1,000,000 | - | 1,000,000 | 18,583 | 3,826 | 1,022,409 | 2.625% | 15-Abr-2010 | 15-Abr-2013 | Fixed interest rate |
| Mortgage Bonds IV - 1st Tr | EUR | 750,000 | 750,000 | - | - | - | - | 4.375% | 12-Jan-2011 | 12-Jan-2014 | Fixed interest rate |
| Mortgage Bonds IV - 2nd Tr | EUR | 600,000 | 597,700 | 2,300 | 37 | - | 2,337 | 3.305% | 21-Jan-2011 | 12-Jan-2014 | Fixed interest rate |
| Mortgage Bonds IV - 4th Tr | EUR | 225,000 | 225,000 | - | - | - | - | 2.610% | 16-Fev-2011 | 12-Jan-2014 | Fixed interest rate |
| Mortgage Bonds IV - 5th Tr | EUR | 175,000 | 175,000 | - | - | - | - | 3.185% | 30-Mar-2011 | 30-Mar-2014 | Fixed interest rate |
| Mortgage Bonds V | EUR | 1,250,000 | 1,250,000 | - | - | - | - | 2.690% | 23-Mai-2011 | 23-Mai-2014 | Fixed interest rate |
| Mortgage Bonds VI - 1st tranche | EUR | 250,000 | 250,000 | - | - | - | - | 2.697% | 4-Nov-2011 | 4-Nov-2014 | Fixed interest rate |
| Mortgage Bonds VII - 1st tranche | EUR | 380,000 | 380,000 | - | - | - | - | 2.697% | 4-Nov-2011 | 4-Nov-2014 | Fixed interest rate |
| Mortgage Bonds VIII - 1st tranche | EUR | 250,000 | 250,000 | - | - | - | - | 2.705% | 4-Nov-2011 | 4-Nov-2014 | Fixed interest rate |
| | | 5,880,000 | 4,003,450 | 1,876,550 | 23,576 | 40,417 | 1,940,543 | | | | |
| Bonds issued on securitization operations | | | | | | | | | | | |
| Hipototta 1 - Class A - Notes | EUR | 185,579 | 150,884 | 34,695 | 55 | - | 34,750 | Floating | 25-Jul-2003 | 25-Nov-2034 | Euribor 3m+0.27% (until early reimbursement in August 2012); Euribor 3m+0.54% (after early reimbursement date) |
| Hipototta 1 - Class B - Notes | EUR | 11,966 | 11,966 | - | - | - | - | Floating | 12-Mai-2004 | 12-Nov-2034 | Euribor 3m+0.65% (until early reimbursement in August 2012); Euribor 3m+0.95% (after early reimbursement date) |
| Hipototta 1 - Class C - Notes | EUR | 5,273 | 5,273 | - | - | - | - | Floating | 12-Mai-2004 | 12-Nov-2034 | Euribor 3m+1.45% (until early reimbursement in August 2012); Euribor 3m+1.65% (after early reimbursement date) |
| Hipototta 1 - Class D - Notes | EUR | 11,000 | 11,000 | - | - | - | - | Floating | 12-Mai-2004 | 12-Nov-2034 | Residual return generated by securitized portfolio |
| Hipototta 4 - Class A - Notes | EUR | 1,034,987 | 514,752 | 520,235 | (1,252) | - | 518,983 | Floating | 9-Dez-2005 | 30-Dez-2048 | Euribor 3m+0.12% (until early reimbursement in December 2014); Euribor 3m+0.24% (after early reimbursement date) |
| Hipototta 4 - Class B - Notes | EUR | 37,654 | 37,654 | - | - | - | - | Floating | 9-Dez-2005 | 30-Dez-2048 | Euribor 3m+0.19% (until early reimbursement in December 2014); Euribor 3m+0.40% (after early reimbursement date) |
| Hipototta 4 - Class C - Notes | EUR | 118,918 | 63,595 | 55,323 | 1 | - | 55,324 | Floating | 9-Dez-2005 | 30-Dez-2048 | Euribor 3m+0.29% (until early reimbursement in December 2014); Euribor 3m+0.58% (after early reimbursement date) |
| Hipototta 4 - Class D - Notes | EUR | 14,000 | 14,000 | - | - | - | - | Floating | 9-Dez-2005 | 30-Dez-2048 | Residual return generated by securitized portfolio |

BANCO SANTANDER TOTTA, S.A.

DEBT SECURITIES ISSUED AS AT DECEMBER 31, 2012 (Note 21)

(Amounts expressed in thousands of Euros – tEuros)

(Translation of Annex I originally issued in Portuguese - Note 49)

| Securities issued | Currency | Amount of the issue | | | Accrual | Value adjustments of hedging operations | Total Consolidated Balance Sheet | Interest Rate | Issue Date | Maturity Date | Index |
|-------------------------------------|----------|---------------------|----------------------------|-------------------------------|----------------|---|--|------------------|---------------|------------------|---|
| | | Total | Subscribed by the Group | Consolidated Balance Sheet | | | | | | | |
| Hipototta 5 - Class A2 - Notes | EUR | 900,658 | 245,141 | 655,517 | (401) | - | 655,116 | Floating | 22-Mar-2007 | 28-Feb-2060 | Euribor 3m+0.13% (until early reimbursement in February 2014); Euribor 3m+0.26% (after early reimbursement date) |
| Hipototta 5 - Class B - Notes | EUR | 26,000 | 26,000 | - | - | - | - | Floating | 22-Mar-2007 | 28-Feb-2060 | Euribor 3m+0.17% (until early reimbursement in February 2014); Euribor 3m+0.34% (after early reimbursement date) |
| Hipototta 5 - Class C - Notes | EUR | 24,000 | 24,000 | - | - | - | - | Floating | 16-Mar-2007 | 28-Feb-2060 | Euribor 3m+0.24% (until early reimbursement in February 2014); Euribor 3m+0.48% (after early reimbursement date) |
| Hipototta 5 - Class D - Notes | EUR | 26,000 | 26,000 | - | - | - | - | Floating | 22-Mar-2007 | 28-Feb-2060 | Euribor 3m+0.50% (until early reimbursement in February 2014); Euribor 3m+1.00% (after early reimbursement date) |
| Hipototta 5 - Class E - Notes | EUR | 31,000 | 31,000 | - | - | - | - | Floating | 22-Mar-2007 | 28-Feb-2060 | Euribor 3m+1.75% (until early reimbursement in February 2014); Euribor 3m+3.50% (after early reimbursement date) |
| Hipototta 5 - Class F - Notes | EUR | 10,000 | 10,000 | - | - | - | - | Floating | 22-Mar-2007 | 28-Feb-2060 | Residual return generated by securitized portfolio |
| Hipototta 7 - Class A2 - Notes | EUR | 1,029,927 | 1,029,927 | - | - | - | - | Floating | 10-Mar-2008 | 28-Feb-2061 | Euribor 3m+0.30% |
| Hipototta 7 - Class B - Notes | EUR | 60,000 | 60,000 | - | - | - | - | Floating | 10-Mar-2008 | 28-Feb-2061 | Euribor 3m+0.60% |
| Hipototta 7 - Class C - Notes | EUR | 50,000 | 50,000 | - | - | - | - | Floating | 10-Mar-2008 | 28-Feb-2061 | Euribor 3m+1.2% |
| Hipototta 7 - Class D - Notes | EUR | 44,000 | 44,000 | - | - | - | - | Floating | 10-Mar-2008 | 28-Feb-2061 | Euribor 3m+2.75% |
| Hipototta 7 - Class E - Notes | EUR | 50,000 | 50,000 | - | - | - | - | Floating | 10-Mar-2008 | 28-Feb-2061 | Euribor 3m+4.75% |
| Hipototta 7 - Class F - Notes | EUR | 20,000 | 20,000 | - | - | - | - | Floating | 10-Mar-2008 | 28-Feb-2061 | Residual return generated by securitized portfolio |
| Leasetotta - Class A - Notes | EUR | 254,589 | 254,589 | - | - | - | - | Floating | 20-Abr-2009 | 15-Jan-2042 | Euribor 3m+0.30% |
| Leasetotta - Class B - Notes | EUR | 260,000 | 260,000 | - | - | - | - | Floating | 20-Abr-2009 | 15-Jan-2042 | Euribor 3m+4.75% |
| Leasetotta - Class C - Notes | EUR | 65,000 | 65,000 | - | - | - | - | Floating | 20-Abr-2009 | 15-Jan-2042 | Residual return generated by securitized portfolio |
| | | 4,270,551 | 3,004,781 | 1,265,770 | (1,597) | - | 1,264,173 | | | | |
| Other | | | | | | | | | | | |
| EMTN's | EUR | 160,530 | - | 160,530 | 1,123 | (68,413) | 93,240 | | | | |
| | | 160,530 | - | 160,530 | 1,123 | (68,413) | 93,240 | | | | |
| TOTAL DEBT SECURITIES ISSUED | | 10,972,041 | 7,041,677 | 3,930,364 | 32,884 | (9,729) | 3,953,519 | | | | |

BANCO SANTANDER TOTTA, S.A.

OTHER SUBORDINATED LIABILITIES AS AT DECEMBER 31, 2012 (Note 23)

(Amounts expressed in thousands of Euros – tEuros)

(Translation of Annex II originally issued in Portuguese - Note 49)

| Securities issued | Currency | Amount of the issue | | | Accrual | | | Total Consolidated Balance Sheet | Interest Rate | Maturity date | Early repayment as from |
|---------------------------------------|----------|---------------------|-------------------------|----------------------------|------------|-------------------------|----------------------------|----------------------------------|---------------|---------------|-------------------------|
| | | Total | Subscribed by the Group | Consolidated Balance Sheet | Total | Subscribed by the Group | Consolidated Balance Sheet | | | | |
| Subordinated Perpetual Bonds 2000 | EUR | 270,447 | 270,447 | - | 154 | 154 | - | - | 2.07% | Perpetual | June 22, 2010 |
| Subordinated Perpetual Bonds CPP 2001 | EUR | 4,275 | - | 4,275 | 36 | - | 36 | 4,311 | 2.35% | Perpetual | February 23, 2011 |
| Subordinated Perpetual Bonds BSP 2001 | EUR | 13,818 | 13,818 | - | 116 | 116 | - | - | 2.35% | Perpetual | February 23, 2011 |
| | | <u>288,540</u> | <u>284,265</u> | <u>4,275</u> | <u>306</u> | <u>270</u> | <u>36</u> | <u>4,311</u> | | | |

Consolidated Reports and Opinions

BANCO SANTANDER TOTTA, S.A.

**Consolidated Financial Statements as at
December 31, 2012 together with the Legal
Certification of Accounts and Audit
Report**

LEGAL CERTIFICATION OF ACCOUNTS AND AUDIT REPORT

CONSOLIDATED FINANCIAL STATEMENTS

(Amounts expressed in thousands of Euros – tEuros)

(Translation of a report originally issued in Portuguese – Note 49)

Introduction

1. In compliance with the applicable legislation we hereby present our Legal Certification of Accounts and Audit Report on the consolidated financial information contained in the Directors' Report and in the accompanying consolidated financial statements of Banco Santander Totta, S.A. and subsidiaries ("Bank" or "BST") for the year ended December 31, 2012, which comprise the consolidated balance sheet as at December 31, 2012 that presents a total of tEuros 38,527,243 and total shareholders' equity of tEuros 2,325,091, including consolidated net income attributable to the shareholders of BST of tEuros 88,068, the consolidated statements of income, comprehensive income, changes in shareholders' equity and cash flows for the year then ended and the corresponding notes.

Responsibilities

2. The Board of Directors of the Bank is responsible for: (i) the preparation of consolidated financial statements that present a true and fair view of the financial position of the companies included in the consolidation, the consolidated income and comprehensive income from their operations, the changes in their consolidated shareholders' equity and their consolidated cash flows; (ii) the preparation of historical financial information in accordance with the International Financial Reporting Standards as endorsed by the European Union and that is complete, true, timely, clear, objective and licit, as required by the Portuguese Securities Market Code ("Código dos Valores Mobiliários"); (iii) the adoption of adequate accounting policies and criteria and maintenance of appropriate systems of internal control; and (iv) the disclosure of any significant facts that have influenced the operations of the companies included in the consolidation, their financial position or their comprehensive income.
3. Our responsibility is to examine the financial information contained in the documents of account referred to above, including verifying that, in all material respects, the information is complete, true, timely, clear, objective and licit, as required by the Portuguese Securities Market Code, and to issue a professional and independent report based on our examination.

Scope

4. Our examination was performed in accordance with the auditing standards (“Normas Técnicas e Directrizes de Revisão/Auditoria”) issued by the Portuguese Institute of Chartered Accountants (“Ordem dos Revisores Oficiais de Contas”), which require that the examination be planned and performed with the objective of obtaining reasonable assurance about whether the consolidated financial statements are free of material misstatement. Our examination included verifying, on a sample basis, evidence supporting the amounts and disclosures in the consolidated financial statements and assessing the estimates, based on judgements and criteria defined by the Board of Directors, used in their preparation. Our examination also included verifying the consolidation procedures used, application of the equity method and verifying that the financial statements of the companies included in the consolidation have been adequately examined, assessing the adequacy of the accounting principles used, their uniform application and their disclosure, taking into consideration the circumstances, verifying the applicability of the going concern concept, verifying the adequacy of the overall presentation of the consolidated financial statements, and assessing if, in all material respects, the consolidated financial information is complete, true, timely, clear, objective and licit. Our examination also included verifying that the consolidated financial information included in the Directors’ Report is consistent with the other consolidated documents of account, as well as the verifications established in items 4 and 5 of article 451 of the Commercial Companies Code (“Código das Sociedades Comerciais”). We believe that our examination provides a reasonable basis for expressing our opinion.

Opinion

5. In our opinion, the consolidated financial statements referred to in paragraph 1 above present fairly, in all material respects, the consolidated financial position of Banco Santander Totta, S.A. and subsidiaries as at December 31, 2012, the consolidated income and comprehensive income from their operations, changes in their consolidated shareholders’ equity and their consolidated cash flows for the year then ended in conformity with the International Financial Reporting Standards as endorsed by the European Union and the financial information included therein is, in terms of the definitions included in the standards referred to in paragraph 4 above, complete, true, timely, clear, objective and licit.

Report on other legal requirements

6. It is also our opinion that the financial information contained in the Director’s Report is consistent with the consolidated financial statements for 2012 and that the report on corporate governance practices includes the items required for the Bank in accordance with article 245-A of the Portuguese Securities Market Code.

Lisbon, February 26, 2013

Deloitte & Associados, SROC S.A.
Represented by Maria Augusta Cardador Francisco

EXPLANATION ADDED FOR TRANSLATION

(This report is a translation of a report originally issued in Portuguese. Therefore according to Deloitte & Associados, SROC, S.A. internal procedures, the report should not be signed. In the event of discrepancies, the Portuguese language version prevails.)