

Investor Report - 29th September 2017

| Report Reference Date: | 29-09-2017 |
|------------------------|------------|
| Report Frequency:      | Quarterly  |

Moody's S&F Fitch DBRS S&F Fitch DBRS Moody Euro 12,500,000,000 Covered Bonds Programme A1 n/a А Δ n/a n/a n/a n/a Banco Santander Totta, SA BBB-BBB BBB (high) R-1 (low) Ba1 NP A-F2 BBB-BB+ BBB (low) NP R-2 (middle) Portugal Ba1 Δ. в <sup>1</sup> Ratings as of Report Reference Date 2. Co ered Bonds **Covered Bonds Outstanding** 6,08 6.950.000.000.00 Syndicated Covered Bonds Issues Covered Bond 13 (PTBSQEOE0029) 11/06/2014 Fixed 11/06/2019 11/06/2020 1.70 750.000.000.00 Covered Bond 15 (PTBSRBOE0021) 27/10/2015 Fixed 27/10/2020 27/10/2021 3,08 750.000.000.00 Covered Bond 22 (PTBSRIOE0024) 25/04/2017 Fixed 25/04/2024 25/04/2025 6,58 1.000.000.000.00 Covered Bond 23 (PTBSRJOM0023) 26/09/2017 26/09/2027 26/09/2028 10,00 1.000.000.000,00 Fixed Private Placements Covered Bonds Issues 04/03/2015 04/03/2022 04/03/2023 750.000.000.00 Covered Bond 14 (PTBSRAOE0022) Fixed 4,43 Covered Bond 16 (PTBSRCOE0020) 24/02/2016 24/02/2021 24/02/2022 200.000.000,00 Fixed 3,41 Covered Bond 17 - (PTBSRDOE0029) 15/04/2016 15/04/2023 15/04/2024 5,55 750.000.000,00 Fixed Covered Bond 18 - (PTBSRFOE0019) 26/07/2016 Fixed 26/07/2023 26/07/2024 5.82 750.000.000.00 Covered Bond 21 - (PTBSRHOE0025) 10/04/2017 Fixed 10/04/2027 10/04/2028 9,53 1.000.000.000,00 CRD Compliant (Yes/No) Yes over Tes ears) unt 8.120.927.917,64 Mortgage Credit Pool 25,14 Other Assets (Deposits and Securities at market value)<sup>2</sup> 0,00 0,00 Cash and Deposits 0,00 0.00 RMBS 0,00 0,00 Other securitues 0,00 0,00 Total Cover Pool 25,14 8.120.927.917.64 % of ECB eligible assets 0.00% 16,85% Overcollateralization<sup>3</sup> with cash collateral (OC) Committed overcollateralization (Fitch) - Minimum OC level to keep the current Mortgage Covered Bond Programme rating 14,00% Committed overcollateralization (DBRS) - Minimum OC level to keep the current Mortgage Covered Bond Programme rating 15.00% Legal minimum overcollateralization 5,26% 4. Other Trigg Net Present Value of Assets (incl. derivatives)4 8.162.174.407,91 Net Present Value of Liabilities (incl. derivatives)<sup>4</sup> 6.868.327.184.65 Net Present Value of Assets (incl. derivatives) - Net present value of liabilities (incl. derivatives) ≥ 0 ОК Net Present Value of Assets (incl. derivatives) - Net present value of liabilities (incl. derivatives) ≥ 0 (stress of + 200bps) ОК Net Present Value of Assets (incl. derivatives) - Net present value of liabilities (incl. derivatives) ≥ 0 (stress of - 200bps) ок Other Assets <= 20% (Cover Pool + Other Assets) ОК Deposits with a remaining term > 100 days <= 15% Covered Bonds Nominal ок Estimated Interest from Mortgage Credit and Other Assets - Estimated Interest from Covered Bonds >= 0 ОК Mortgage Credit + Other Assets WA Remaining Term - Covered Bonds WA Remaining Term >= 0 ок ncv Exposu **Cover Pool Includes** Assets in a currency different than Euro (ves/no) No Liabilities in a currency different than Euro (yes/no) No Cross currency swaps in place (yes/no) No Currency Exposure Detail n/a 6. Mortgage Credit Main Characteristics Number of Loans 163,949 11.852.752.481,89 Aggregate Original Principal Balance (EUR) Aggregate Current Principal Balance (EUR) 8.120.927.917,64 Average Original Principal Balance per loan (EUR) 72.295.36 Average Current Principal Balance per loan (EUR) 49.533,26 Current principal balance of the 5 largest borrowers 8.113.113.27 Weight of the 5 largest borrowers (current principal balance) % 0,10% 14.366.798.03 Current principal balance of the 10 largest borrowers Weigth of the 10 largest borrowers (current principal balance) % 0.18% Weighted Average Seasoning (months) 106,33 Weighted Average Remaining Terms (months) 305.92 53,31% Weighted Average Current Unindexed LTV<sup>5</sup> (%) . 54,26% Weighted Average Current Indexed LTV<sup>5</sup> (%) Weighted Average Interest Rate (%) 1.13% Weighted Average Spread (%) 1,29% Max Maturity Date (yyyy-mm-dd) 2067/09/02 Subsidized Loans Total Loans Amount of Loans % Total Amount Number of Loans Yes 29.206 17.81% 849.281.848 10,46% 134.743 82,19% 7.271.646.070 89,54% No Number of Loans Total Loans Amount of Loans % Total Amount Insured Property Yes 163.949 100.00% 8.120.927.918 100,00% 0,00% 0,00% 0 Interest Rate Type Total Loans unt of Loans % Total Amount Number of Loans Fixed 5.542 3.38% 209.422.199 2.58% 7.911.505.719 158.407 96,62% 97,42% Floating Repayment Type nber of Loans al Loans unt of Loans Total Amount Annuity / French 162.459 99.09% 8.016.417.026 98.71% 0,00% 0,00% Linear 0 0 0,02% Increasing instalments 166 0,10% 1.710.715 Bullet 0 0.00% 0 0,00% Interest-only 1.305 0.80% 102.494.172 1,26% Other 0,01% 306.004 0,00%



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| 6. Mortgage Credit Pool (continued)   | Number of Leans  | % Total Lears            | Amount of Loops  | % Total Amount   |
|---|--|--------------------------|--|--|
| Seasoning<br>Up to 1 year   | Number of Loans<br>6.713   | % Total Loans<br>4,09%   | Amount of Loans<br>709.707.172   | % Total Amount<br>8,74%  |
| 1 to 2 years  | 6.500  | 3,96%                    | 588.531.283  | 7,25%  |
| 2 to 3 years  | 4.669  | 2,85%                    | 396.794.008  | 4,89%  |
| s to 4 years  | 2.549  | 1,55%                    | 187.965.580  | 2,31%  |
| 4 to 5 years  | 2.556  | 1,56%                    | 168.728.752  | 2,08%  |
| 5 to 6 years  | 2.792  | 1,70%                    | 174.803.510  | 2,15%  |
| 6 to 7 years  | 6.006  | 3,66%                    | 399.687.851  | 4,92%  |
| 7 to 8 years  | 12.317   | 7,51%                    | 838.883.288  | 10,33%   |
| 8 to 9 years  | 10.133   | 6,18%                    | 584.530.625  | 7,20%  |
| 9 to 10 years   | 15.238   | 9,29%                    | 809.079.454  | 9,96%  |
| 10 to 11 years  | 14.496   | 8,84%                    | 780.610.725  | 9,61%  |
| 11 to 12 years<br>More than 12 Years  | 8.922  | 5,44%                    | 388.748.818  | 4,79%  |
| Remaining Term  | 71.058<br>Number of Loans  | 43,34%<br>% Total Loans  | 2.092.856.852<br>Amount of Loans   | 25,77%<br>% Total Amount   |
| Up to 5 years   | 14.682   | 8,96%                    | 127.467.600  | 1,57%  |
| 5 to 8 years  | 11.366   | 6,93%                    | 225.707.437  | 2,78%  |
| 8 to 10 years   | 6.428  | 3,92%                    | 176.115.315  | 2,17%  |
| 10 to 12 years  | 9.488  | 5,79%                    | 295.548.046  | 3,64%  |
| 12 to 14 years  | 13.697   | 8,35%                    | 479.785.399  | 5,91%  |
| 14 to 16 years  | 15.563   | 9,49%                    | 604.037.984  | 7,44%  |
| 16 to 18 years  | 8.706  | 5,31%                    | 398.240.940  | 4,90%  |
| 18 to 20 years  | 7.457  | 4,55%                    | 385.551.032  | 4,75%  |
| 20 to 22 years  | 7.247  | 4,42%                    | 387.194.750  | 4,77%  |
| 22 to 24 years  | 7.515  | 4,58%                    | 444.324.713  | 5,47%  |
| 24 to 26 years  | 7.426  | 4,53%                    | 446.431.564  | 5,50%  |
| 26 to 28 years  | 10.546   | 6,43%                    | 651.759.841  | 8,03%  |
| 28 to 30 years<br>30 to 40 years  | 10.171<br>27.943   | 6,20%                    | 712.268.910  | 8,77%  |
| 30 to 40 years<br>More than 40 years  | 27.943 5.714   | 17,04%<br>3,49%          | 2.300.635.123<br>485.859.263   | 28,33%<br>5,98%  |
| Current Indexed LTV   | Number of Loans  | % Total Loans            | 485.859.263<br>Amount of Loans   | % Total Amount   |
| Up to 40%   | 63.372   | 38,65%                   | 1.744.854.676  | 21,49%   |
| 40 to 50%   | 23.804   | 14,52%                   | 1.173.179.572  | 14,45%   |
| 50 to 60%   | 26.745   | 16,31%                   | 1.524.382.027  | 18,77%   |
| 60 to 70%   | 29.611   | 18,06%                   | 1.983.175.131  | 24,42%   |
| 70 to 80%   | 20.417   | 12,45%                   | 1.695.336.512  | 20,88%   |
| More than 80%   | 0  | 0,00%                    | 0  | 0,00%  |
| Loan Purpose  | Number of Loans  | % Total Loans            | Amount of Loans  | % Total Amount   |
| Owner-occupied  | 155.161  | 94,64%                   | 7.607.846.171  | 93,68%   |
| Second Home   | 8.774  | 5,35%                    | 512.696.471  | 6,31%  |
| Buy to let  | 14   | 0,01%                    | 385.276  | 0,00%  |
| Other Property Type   | 0<br>Number of Loans   | 0,00%<br>% Total Loans   | 0<br>Amount of Loans   | 0,00%<br>% Total Amount  |
| Property Type<br>Residential  | Number of Loans  |                          | Amount of Loans  |  |
| Flat  | 100.921  | 61,56%                   | 4.652.794.745  | 57,29%   |
| House   | 62.507   | 38,13%                   | 3.438.555.435  | 42,34%   |
| Other   | 521  | 0,32%                    | 29.577.738   | 0,36%  |
| Commercial  |  |                          |  |  |
| Geographical Distribution   | Number of Loans  | % Total Loans            | Amount of Loans  | % Total Amount   |
| North   | 53.319   | 32,52%                   | 2.567.456.706  | 31,62%   |
| Center  | 32.234   | 19,66%                   | 1.481.328.179  | 18,24%   |
| Lisbon  | 53.953   | 32,91%                   | 2.928.551.902  | 36,06%   |
| Alentejo  | 11.718   | 7,15%                    | 454.724.592  | 5,60%  |
| Algarve   | 9.286  | 5,66%                    | 495.160.726  | 6,10%  |
| Madeira   | 2.466  | 1,50%                    | 143.834.965  | 1,77%  |
| Azores  | 973  | 0,59%<br>Number of Loans | 49.870.847   | 0,61%<br>Total Loan Amount   |
| Delinquencies <sup>7</sup>  |  | 261                      |  |  |
| > 30 days to 60 days<br>> 60 days to 90 days  |  | 31                       |  | 10.811.275<br>790.475  |
| > 90 days   |  | 0                        |  | /90.4/3  |
| Projected Outstanding Amount <sup>b</sup>   |  | 0                        | Amortisation   |  |
|   |  |                          | Profile  | Principal Balance  |
| 9.000   |  |                          | 2017   | 8.120.720.569  |
|   |  |                          | 2018   | 8.116.233.302  |
|   |  |                          | 2019   | 8.101.067.763  |
|   |  |                          | 2020   | 8.075.818.514  |
| 7.000   |  |                          |  | 8.032.596.206  |
|   |  |                          | 2021   |  |
|   |  |                          | 2022   | 7.976.798.672  |
| 6.000   |  |                          | 2022<br>2023   | 7.906.581.743  |
| 6.000   |  |                          | 2022<br>2023<br>2024   | 7.906.581.743<br>7.824.742.231   |
| 6.000   |  |                          | 2022<br>2023<br>2024<br>2025   | 7.906.581.743<br>7.824.742.231<br>7.748.547.984  |
| 6.000 <b>• • • • • • • • • • • • • • • • • •</b>  |  |                          | 2022<br>2023<br>2024<br>2025<br>2030   | 7.906.581.743<br>7.824.742.231<br>7.748.547.984<br>7.007.451.963   |
| 6.000   |  |                          | 2022<br>2023<br>2024<br>2025<br>2030<br>2035   | 7.906.581.743<br>7.824.742.231<br>7.748.547.984<br>7.007.451.963<br>5.769.412.998  |
| 6.000<br>5.000<br>4.000<br>3.000  |  |                          | 2022<br>2023<br>2024<br>2025<br>2030<br>2035<br>2040                                 | 7.906.581.743<br>7.824.742.231<br>7.748.547.984<br>7.007.451.963<br>5.769.412.998<br>4.751.611.166   |
| 6.000 5.000 4.000 |  |                          | 2022<br>2023<br>2024<br>2030<br>2030<br>2035<br>2040<br>2045                         | 7.906.581.743<br>7.824.742.231<br>7.748.547.984<br>7.007.451.963<br>5.769.412.998<br>4.751.611.166<br>3.408.212.180  |
| 6.000<br>5.000<br>4.000<br>3.000<br>2.000   |  |                          | 2022<br>2023<br>2024<br>2025<br>2030<br>2035<br>2040<br>2045<br>2050                 | 7.906.581.743<br>7.824.742.231<br>7.748.547.984<br>7.007.451.963<br>5.769.412.998<br>4.751.611.166<br>3.408.212.180<br>1.890.120.566                               |
| 6.000<br>5.000<br>4.000<br>3.000  |  |                          | 2022<br>2023<br>2024<br>2025<br>2030<br>2035<br>2040<br>2045<br>2050                 | 7.906.581.743<br>7.824.742.231<br>7.748.547.984<br>7.007.451.963<br>5.769.412.998<br>4.751.611.166<br>3.408.212.180<br>1.890.120.566<br>800.301.798                |
| 6.000<br>5.000<br>4.000<br>3.000<br>2.000<br>1.000  |  |                          | 2022<br>2023<br>2024<br>2035<br>2035<br>2040<br>2045<br>2050<br>2055<br>2050<br>2055 | 7.906.581.743<br>7.824.742.231<br>7.748.547.984<br>7.007.451.963<br>5.769.412.998<br>4.751.611.166<br>3.408.212.180<br>1.890.120.566<br>800.301.798<br>170.873.024 |
| 6.000<br>5.000<br>4.000<br>3.000<br>1.000<br>0  | 5 57<br>5 66<br>6 1 <b>6 6 7</b><br>6 <b>7</b><br>6 <b>7</b>                         | 65                       | 2022<br>2023<br>2024<br>2025<br>2030<br>2035<br>2040<br>2045<br>2050                 | 7.906.581.743<br>7.824.742.231<br>7.748.547.984<br>7.007.451.963<br>5.769.412.998<br>4.751.611.166<br>3.408.212.180<br>1.890.120.566<br>800.301.798                |
| 6.00 5.00 5.00 5.00 5.00 5.00 5.00 5.00   | 2057 2059 2059 2059 2050 2051 2052 2050 2051 2052 2053 2053 2053 2053 2053 2053 2053 | 2065 2065 2065 2067      | 2022<br>2023<br>2024<br>2035<br>2035<br>2040<br>2045<br>2050<br>2055<br>2050<br>2055 | 7.906.581.743<br>7.824.742.231<br>7.748.547.984<br>7.007.451.963<br>5.769.412.998<br>4.751.611.166<br>3.408.212.180<br>1.890.120.566<br>800.301.798<br>170.873.024 |
| 6.000<br>5.000<br>4.000<br>3.000<br>2.000<br>1.000  | 2057<br>2056 8 8 2059<br>2066 0 0 0 0 2061<br>2062 2063<br>2064 3 2064               | 2065<br>2066<br>2067     | 2022<br>2023<br>2024<br>2035<br>2035<br>2040<br>2045<br>2050<br>2055<br>2050<br>2055 | 7.906.581.743<br>7.824.742.231<br>7.748.547.984<br>7.007.451.963<br>5.769.412.998<br>4.751.611.166<br>3.408.212.180<br>1.890.120.566<br>800.301.798<br>170.873.024 |

 $^{\rm b}$  Includes mortgage pool and other assets; assumes no prepayments.



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| 7. Expected Maturity Structure  |                                |             |            |  |             |               |                  |  |
|---|--------------------------------|-------------|------------|--|-------------|---------------|------------------|--|
| In EUR  | 0-1 Years                      | 1-2 Years   | 2-3 Years  | 3-4 Years  | 4-5 Years   | 5-10 Years    | >10 Years        |  |
| Residencial Mortgages <sup>b</sup>  | 2.954.378                      | 11.940.881  | 22.960.546 | 38.229.605   | 52.924.372  | 401.198.789   | 7.590.719.346    |  |
| Commercial Mortgages  | 0                              | 0           | 0          | 0  | 0           | 0             | C                |  |
| Other Assets <sup>2</sup>   | 0                              | 0           | 0          | 0  | 0           | 0             | 0                |  |
| Cover Pool  | 2.954.378                      | 11.940.881  | 22.960.546 | 38.229.605   | 52.924.372  | 401.198.789   | 7.590.719.346    |  |
| Covered Bonds   | 0                              | 750.000.000 | 0          | 950.000.000  | 750.000.000 | 4.500.000.000 | 0                |  |
| <sup>b</sup> Includes mortgage pool and other assets; assumes no prepayments.               |                                |             |            |  |             |               |                  |  |
| 8. Liquidity Cushion  |                                |             |            |  |             |               | Nominal Amount   |  |
| Liquidity Cushion (according to Fitch's definition) <sup>c</sup>                            |                                |             |            |  |             |               |                  |  |
| Liquidity Cushion amount  |                                |             |            |  |             |               | 0,00             |  |
| Deposits with eligible financial institutions   |                                |             |            |  |             |               | 0,00             |  |
| Eligible securities   |                                |             |            |  |             |               | 0,00             |  |
| Liquidity Cushion requirement calculation   |                                |             |            |  |             |               |                  |  |
| Required Liquidity Cushion  |                                |             |            |  |             |               | 0,00             |  |
| Interest due month 1  |                                |             |            |  |             |               | 0,00             |  |
| Interest due month 2  |                                |             |            |  |             |               | 0,00             |  |
| Interest due month 3  |                                |             |            |  |             |               | 0,00             |  |
| <sup>c</sup> At least equal to the interest payments due on the Covered Bonds Outstanding b | before swaps for the next 3 mo | nths        |            |  |             |               |                  |  |
| 9. Derivative Financial Instruments   |                                |             |            |  |             |               | Nominal Amount   |  |
| Total Amount of Derivatives in the Cover pool   |                                |             |            |  |             |               | 6.950.000.000,00 |  |
| Of Which Interest Rate Derivatives <sup>b</sup>   |                                |             |            |  |             |               | 6.950.000.000,00 |  |
| Fixed to Floating Swaps   |                                |             |            |  |             |               | 0,00             |  |
| Interest Basis Swaps  |                                |             |            |  |             |               | 6.950.000.000,00 |  |
| Of Which Currency Swaps   |                                |             |            |  |             |               | 0,00             |  |
| <sup>b</sup> External Counterparties (No)   |                                |             |            |  |             |               |                  |  |
| 10. Contacts  |                                |             |            |  |             |               |                  |  |
| Corporate Finance Division - Long Term Funding  |                                |             |            |  |             |               | Dfc@santander.p  |  |
| Other Reports on BST website  |                                |             |            | https://www.santandertotta.pt/pt_PT/Investor-Relations/Emissão-de-Divida/2017.html |             |               |                  |  |
| ECBC Label Website  |                                |             |            | https://coveredbondlabel.com/  |             |               |                  |  |

## <sup>1</sup> Soft Bullet Date (Extended Maturity)

If the covered bonds are not redeemed on the relevant maturity date, the maturity will automatically be extended on a monthly basis up to one year. In that event, the covered bonds can be redeemed in whole or in part on a monthly basis up to and including the Extended Maturity Date.

## <sup>2</sup> Other Assets

In addition to the mortgage assets, other assets (or substitution assets) may be included in the cover pool up to an amount equal to 20% of the cover pool, subject to the following eligibility criteria: - Deposit with the Bank of Portugal in cash or ECB eligible securities, or

- Deposits held with credit institutions rated at least A-.

### <sup>3</sup> Overcollateralisation

The overcollateralisation ratios are calculated by dividing (i) the total outstanding balance of the assets included in the cover pool by (ii) the total nominal amount of the covered bonds (both excluding accrued interest). For clarification purposes, all assets included in the covered pool are eligible assets.

## <sup>4</sup> Net Present Value (NPV)

The NPV of the assets is obtained by discounting all future cash flows with the IRS curve plus average spread for new transactions. The NPV of the liabilities is obtained by discounting all future cash flows based on the funding curve of the issuer. Substitution assets as well as any derivatives in the pool are marked at their market value. NPV of liabilities cannot exceed the NPV of the portfolio assigned to the bond, including derivatives.

Stress testing - Net present value is also calculated for a 200 bps shift upwards and downwards of the discounting curve.

#### <sup>5</sup> Loan-to-Value

The Current LTV is calculated by dividing de outstanding balance of the loan by the value of the underlying property (last physical valuation).

The Current Liv is calculated by dividing to obtaining the obtaining balance of the loan by the latest valuation in the underlying property (i.e. indexed LiV). The Current live accurate by dividing to outstanding balance of the loan by the latest valuation amount of the underlying property (i.e. indexed value or last physical valuation). A full valuation of the underlying properties must have been performed by an independent appraiser, at origination or after, prior to the inclusion of the mortgage loan in the cover pool. Properties (both residential and commercial) should also be revalued regularly:

- For commercial assets this must be done on an annual basis:

- ror commercian assets uns must be done on an animar basis; - Residential properties must be revalued at least every 3 years - if the individual mortgage credit value exceeds  $\in$  500.000 - Also the value of the mortgage property should be checked on a frequent basis, at least every three years, in order to identify the properties that require appraisal by an expert ( this procedure can be done using satisitcal models approved by the Bank of Portugal).

### <sup>6</sup> Insured Property

All mortgages must have property damage insurance covering fire and floods.

# <sup>7</sup> Delinquencies

A loan is considered to be delinquent if any payment is in arrears by more than 30 days. According to the Portuguese covered bonds legislation, any loan which is in arrears by more than 90 days must be removed from the pool and substituted by another loan which fulfills the elegibility criteria. Therefore, there are no NPL's included in the cover pool.